



Queensland Charter for Local Content

The policy that provides businesses with full, fair and reasonable opportunities to tender for Queensland Government funded projects.

What is the charter and its purpose?

The Queensland Charter for Local Content (the charter) is the local industry policy under the *Queensland Industry Participation Policy Act 2011* and is administered by the Department of State Development and Infrastructure (DSDI). The charter is in line with the principles of Buy Queensland 2023 which is about stewarding Queensland Government procurement investment to support quality, local jobs, boost the Queensland economy and leave a lasting positive legacy for current and future generations of Queenslanders.

The mandate of the charter is to:

- encourage more effective and adaptive approaches to maximising local content
- apply greater transparency in the expenditure of government funds
- provide greater certainty for government agencies in the engagement of local content
- adopt an efficient and effective tracking and review process for local content outcomes.

What are the benefits from applying the charter

Adopting the charter demonstrates that full, fair and reasonable opportunities were provided to Queensland suppliers by maximising local content in their procurement activities. In addition, by focusing on local content it will support local industries and help develop Queensland's economy through:

- Building a competitive, diverse and commercially responsive local industry
- Driving economic growth, job creation and enterprise development
- Providing local suppliers with full, fair and reasonable access to supply opportunities
- Supporting local supplier innovation, development and growth.
- Allows project proponents to track and promote their support of local suppliers (social licence)
- It will assist proponents to demonstrate local content outcome in future tender bids.



The charter applies to:

- procurements with a total Queensland Government contribution of \$5 million and above (GST excl), or \$2.5 million and above (GST excl) in regional Queensland, excluding information and communications technology products and services
- any Public Private Partnerships for projects and capital asset acquisitions with a Queensland Government capital value contribution of \$5 million (GST excl) or greater
- strategically significant procurements as determined by the procuring government agency
- Standing Offer Arrangements where expenditure is projected to exceed \$5 million (GST excl) over the life of the arrangement
- Queensland Government grants greater than \$2.5 million (GST excl), and
- large infrastructure projects where funding of over \$20 million is provided by the Australian Government through the Queensland Government.

The principles underpinning the charter are:

1. **Full, fair and reasonable opportunity** - Local industries should have full, fair and reasonable access to opportunities to participate in the tender process.
2. **Value for money** - A value for money consideration assesses cost and non-cost factors.
3. **Regional development** - Work in partnership with regional communities to develop industry capability and capacity and secure broader economic and societal benefits.
4. **Transparency** - Build transparency into local content policies, processes and criteria to ensure probity and accountability.
5. **Compliance with international obligations** - Compliance with Australia's international obligations, including those under free trade agreements.

Where can I find out more information on the charter?

The following documents are available to assist with adopting the charter:

- Best Practice Guidelines for Agencies
- Tenderers and Grant Applicant Guideline to the Statement of Intent
- Procurement notification form
- Statement of Intent template – Agencies
- Statement of Intent template – Tenderers
- Statement of Intent template – Grant Applicant
- Project Outcome Report template
- Special Conditions of Contract Clause.

The documents can be found online at: www.statedevelopment.qld.gov.au/industry/industry-support/qld-charter-for-local-content

What other services are available?

DSDI has a range of industry capability development services that will benefit your supply chain partners including the following programs:

- Supplying into Major Projects workshop
- Capability development workshops
 - writing an effective capability statement workshop
 - tendering for business workshop
 - contract delivery workshop
- “Why Choose Your Business” webcast series
- Cyber security webinar series

For more information visit the DSDI website at: www.statedevelopment.qld.gov.au/industry/industry-support/industry-support-workshops

Who can I contact?

To discuss the charter and guidelines please contact the **Local Content team** at:

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