

Queensland Charter for Local Content

The policy that provides businesses with full, fair and reasonable opportunities to tender for Queensland Government funded projects.

What is the Charter and its purpose?

The Queensland Charter for Local Content (Charter) is the local industry policy under the *Queensland Industry Participation Policy Act 2011* and is administered by the Department of State Development, Infrastructure and Planning (DSDIP).

The Charter provides a framework for ensuring best practice in local content procurement undertaken or funded, whether wholly or partially, by the State. The Charter intends to minimise the compliance burden on Government Agencies and Managing Contractors, and ensure full, fair and reasonable opportunity for local suppliers.

Government Agencies, Government Owned Corporations (GOCs) and Rail Government Entities, **must** comply with the Charter for all eligible projects.

The Charter aligns with the Queensland Procurement Policy 2026 as a policy impacting procurement with its own compliance and reporting requirements.

The Charter tracks contract values awarded to local industries, demonstrating the Queensland Government's success in promoting local content. This process enables the Government to help build capability and capacity within Queensland industries and encourages local value-adding and innovation. The Charter promotes transparency and accountability, supporting local businesses and guiding future policy decisions to benefit the local economy.

What are the benefits from applying the Charter

The Charter provides opportunities to support local businesses and industries and will help develop Queensland's economy including through:

- » Increased competition and productivity
- » Increased stability and diversity of markets
- » Increased employment and skills
- » Providing market opportunities for local companies
- » Innovation
- » Enhanced public perception and reputation



The Charter applies to:

- » Resource and infrastructure procurements with a total Queensland Government contribution of \$5 million and above (exclusive of GST) in the South East Queensland region or \$2.5 million and above (exclusive of GST) in regional Queensland, excluding information and communications technology (ICT) products and services.
- » Public Private Partnerships for projects and capital asset acquisitions with a Queensland Government capital value contribution of \$5 million or greater (exclusive of GST).
- » Service arrangements (e.g. Standing Offer Arrangements, Invitation to Offer, etc.) for capital expenditure which is projected to exceed \$5 million (exclusive of GST) over the life of the arrangement.
- » Queensland Government grants greater than \$2.5 million (exclusive of GST).
- » Large infrastructure projects where funding of \$20 million and above is provided by the Australian Government through payments to the Queensland Government.

The principles underpinning the Charter are:

1. **Full, fair and reasonable opportunity** - Local industries should have full, fair and reasonable access to opportunities to participate in the tender process of major procurements undertaken or funded, whether wholly or partially, by the State.
2. **Value for money** - As per section 8(a) of the *QIPP Act*, Government Agencies, GOCs and Rail Government Entities are encouraged to apply the principle of achieving value for money in government procurement which considers more than price alone. A value for money consideration assesses cost and non-cost factors as well as the overall aims of government, the procurement, the category and the outcomes being sought. This is consistent with the Queensland Procurement Policy 2026.
3. **Regional and industry development** - Government Agencies, GOCs and Rail Government Entities are encouraged to work in partnership with regional communities to develop industry capability and capacity, and secure broader economic and societal benefits, as appropriate.

4. **Transparency** - As per section 8(b) of the *QIPP Act*, Government Agencies, GOCs and Rail Government Entities are encouraged to build transparency into their local content policies, processes and criteria to ensure probity and accountability for procurement outcomes.
5. **Compliance with international obligations** - Government Agencies, GOCs and Rail Government Entities are to comply with Australia's international obligations, including those under free trade agreements.

Where can I find out more information on the Charter?

DSDIP has developed guidelines, toolkits and templates to assist with the application the Charter. The documents can be found online at: www.statedevelopment.qld.gov.au/Charter

What other services are available?

DSDIP has a range of industry capability development services that will benefit your supply chain partners including the following programs:

- » Supplying into Major Projects workshop
- » Capability development workshops
- » Writing an effective capability statement workshop
- » Tendering for business workshop
- » Contract delivery workshop
- » "Why Choose Your Business" webcast series
- » Cyber security webinar series

For more information visit the DSDIP website at: www.statedevelopment.qld.gov.au/industry-support-workshops

Who can I contact?

For any enquiries regarding the application of the Charter, please contact the DSDIP at:

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