

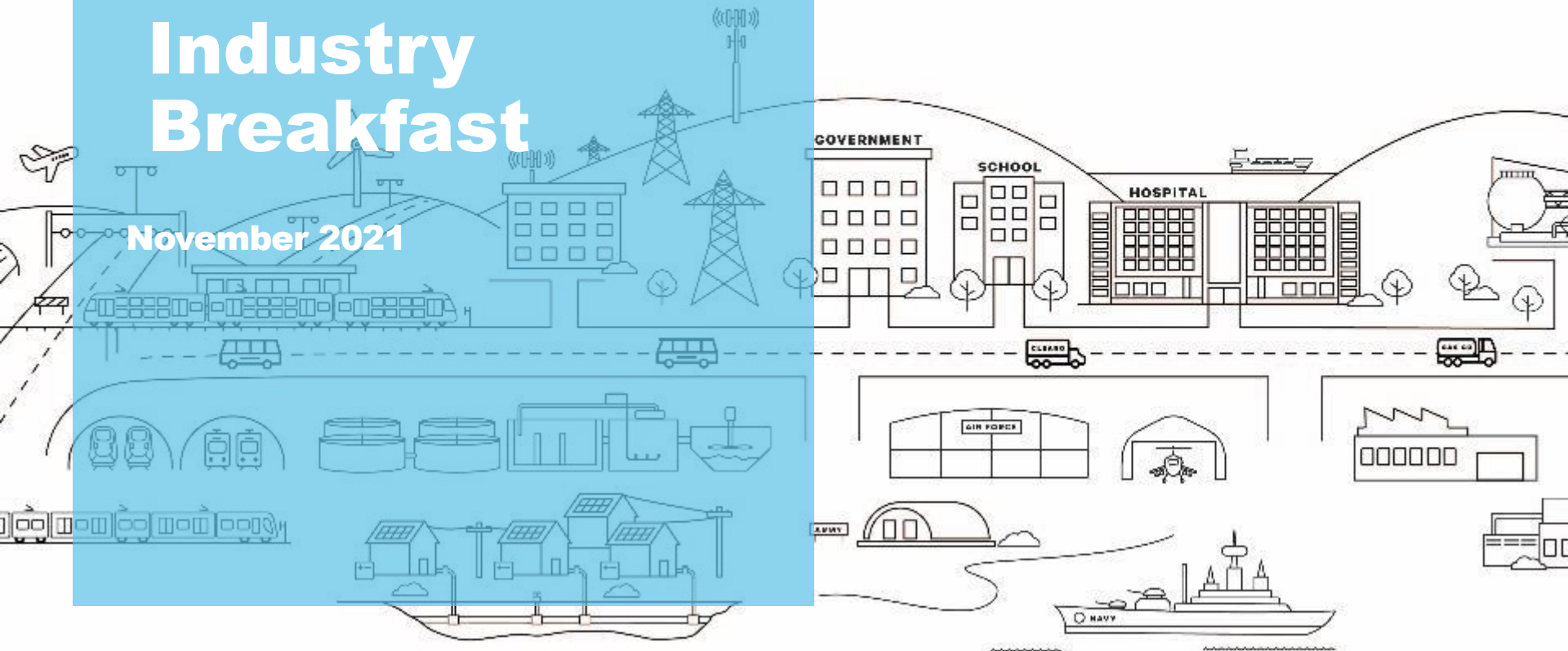
The Department of
**State Development, Infrastructure,
Local Government and Planning**



Queensland
Government

Defence Industry Breakfast

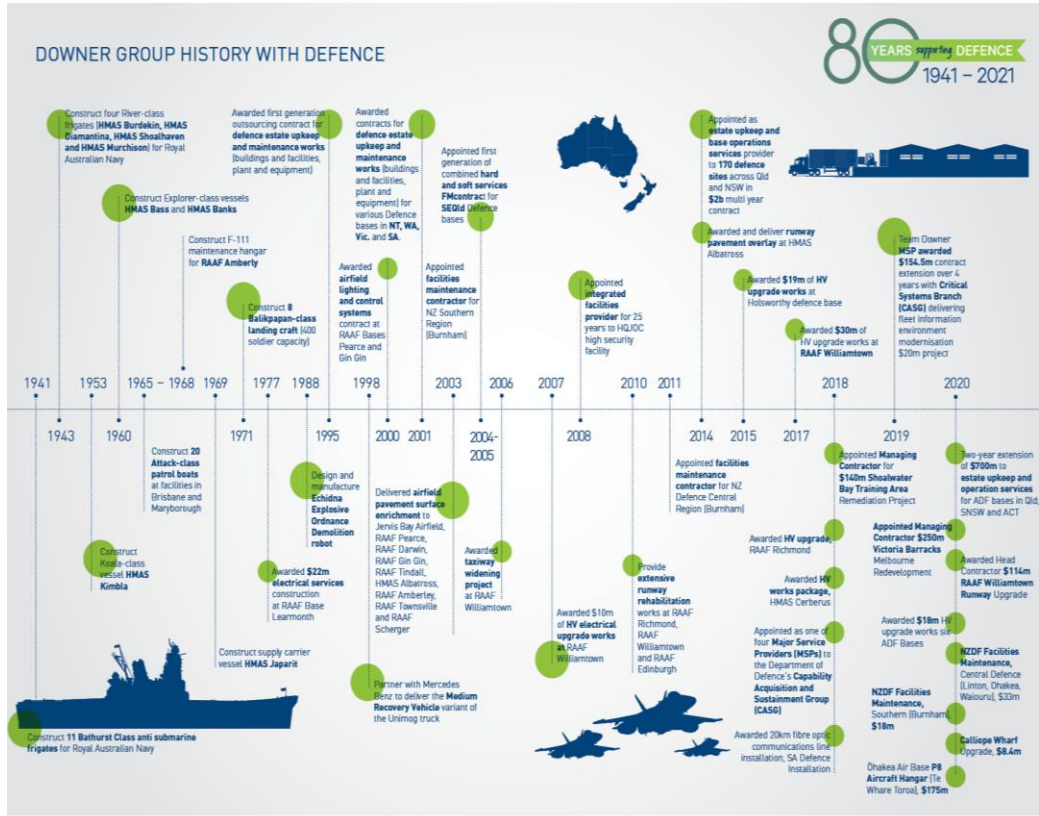
November 2021



About Downer Defence

At Downer, our customers are at the heart of everything we do

- Downer Defence provides Professional, Project Delivery and Base and Estate management services for Department of Defence
- We are the leading provider of integrated services in Australia and New Zealand, including:
 - Project Delivery & Estate Development
 - Estate Upkeep, Cleaning, Land Management, Range Operations, Transport, Accommodation & Sports & Recreation
- Our history in Defence dates back over 80 years



Downer Defence Townsville & Central Queensland Snapshot FY20/21

Employees



Work in hand



Delivery Partner Spend



Individual Delivery Partners



Downer Defence-Estate Development

Programs of Work

Downer
Relationships creating success



Estate Works Program

North Queensland >\$70m

- New facilities (ablutions, demountable buildings, shelters)
- Internal and external building refurbishment
- Stormwater and infrastructure upgrades
- Generator and electrical system replacements (including substations/kiosks)
- Air-conditioning system upgrades and replacements
- Road and hardstand upgrades
- Fencing upgrades and installations
- Land management activities
- Re-roofing / re-cladding
- Security upgrades



2021-22 Projects & Value (\$,000)		
Base Service Area	No of Projects	Total
Cairns	21	\$13,800
Townsville North	20	\$9,900
Townsville South	65	\$48,700
Grand Total	106	\$72,400

Accelerated Delivery Program

North Queensland >\$20m

- Asbestos Management
- Land Projects
- Drainage
- Roofing
- Physical Security
- End of life equipment replacements
- Sustainability Programs
 - Lighting
 - Range Roads
 - BMS Upgrades
 - HVAC Remediation



Downer Defence Commercial

Procurement

Downer
Relationships creating success



Downer Onboarding Process

Phase 1- Supplier & Subcontractor Pre-qualification

- Expression of interest through to gld.subcontractors@spotless.com.au
- Prequalification forms & copy of company details
- Included within ARCUS tender

Phase 2 – Agreements & Deeds

- Relevant agreement provided for execution
- Deeds provided as part of EMOS agreement for execution
- Provisions within agreements are passed down from Defence Head Contract

Phase 3 – Agreements & Deeds

- Inductions, Licensing/Credentials & Security





Thank you





Australian Government
Department of Defence
Estate and Infrastructure Group

Defence Estate Works Program 2021 Industry Brief

Justin Gainey

Senior Program Manager –
Queensland

National Program Service - Defence



Defending Australia and its National Interests
www.defence.gov.au



This Brief

- Estate Works Program Service Delivery Model
- The Defence Structure that supports The Program
- How The Program is Developed and Delivered
- Project Development and Contracting
- Commonwealth Policies and Tendering Requirements
- Defence website for further information and a high level look at some numbers

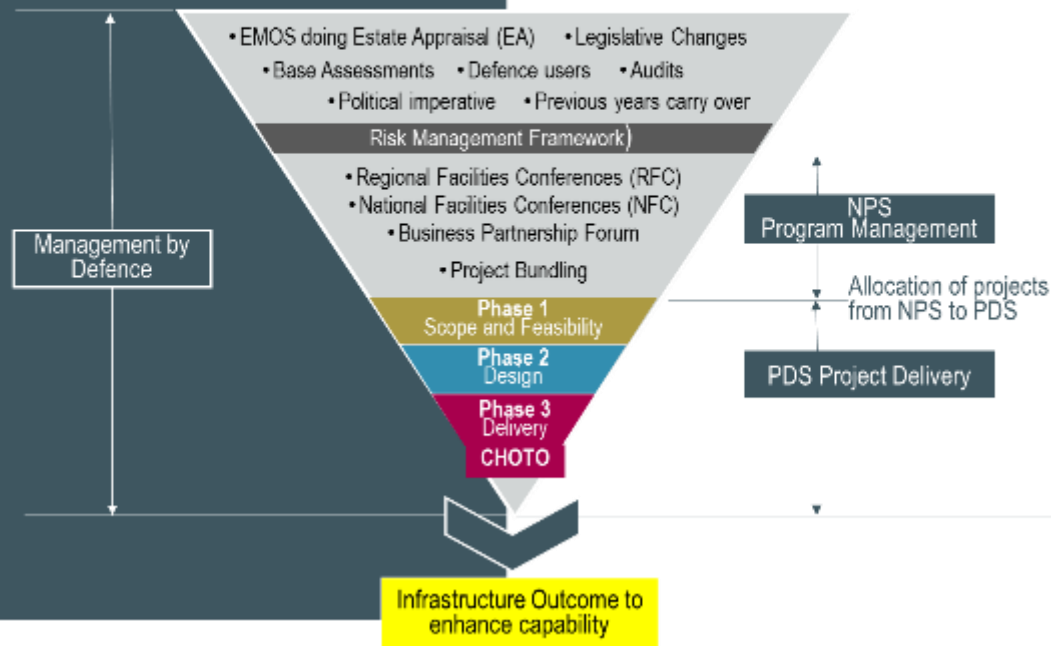
The Estate Works Program

Works typically delivered by the Estate Works Program:

- Building refurbishments
- Replacement of fixed plant equipment
- Asbestos removal and building demolition
- Compliance and safety works in buildings and infrastructure
- Road grading and resurfacing
- Fuel installation works
- Electrical, Water and Security infrastructure works
- Minor construction

Projects range in value from \$10k to \$30M. The extremes of this value range are rare with the average project value being in the order of \$1.5-\$2M.

Service Delivery Model



The Estate Works Program

- Key Stakeholders - Defence
 - **Estate & Infrastructure Group, Service Delivery Division**
Over-arching group responsible for the Defence estate.
 - **Director, Estate Works Program Office (DEWPO) – Mr Brodie Wootten**
NPS & PDS Contract Manager and delegate for the Estate Works Program.
Delivery & Head Contractors engage through the Project Manager & Contract Administrator (PMCA)
 - **Director, Estate and Land Management (DELM) – Mr Marcus Jeffery**
Contract manager for the Estate Maintenance and Operations Service providing Estate Appraisal and routine & reactive maintenance.
 - **Non Materiel Procurement Branch (NMPB)**
 - **Regional Estate Management & Planning (EM&P)**
 - **Base Managers and Base Support teams.**

The Estate Works Program

– Key Stakeholders - Contractors

- **National Program Service (Cushman & Wakefield)**

Contracted by DEWPO to collate Defence requirements into logical project bundles, release projects to delivery agents (Project Managers), govern approval processes and report progress data.

- **Project Delivery Service (Augility and Aurecon)**

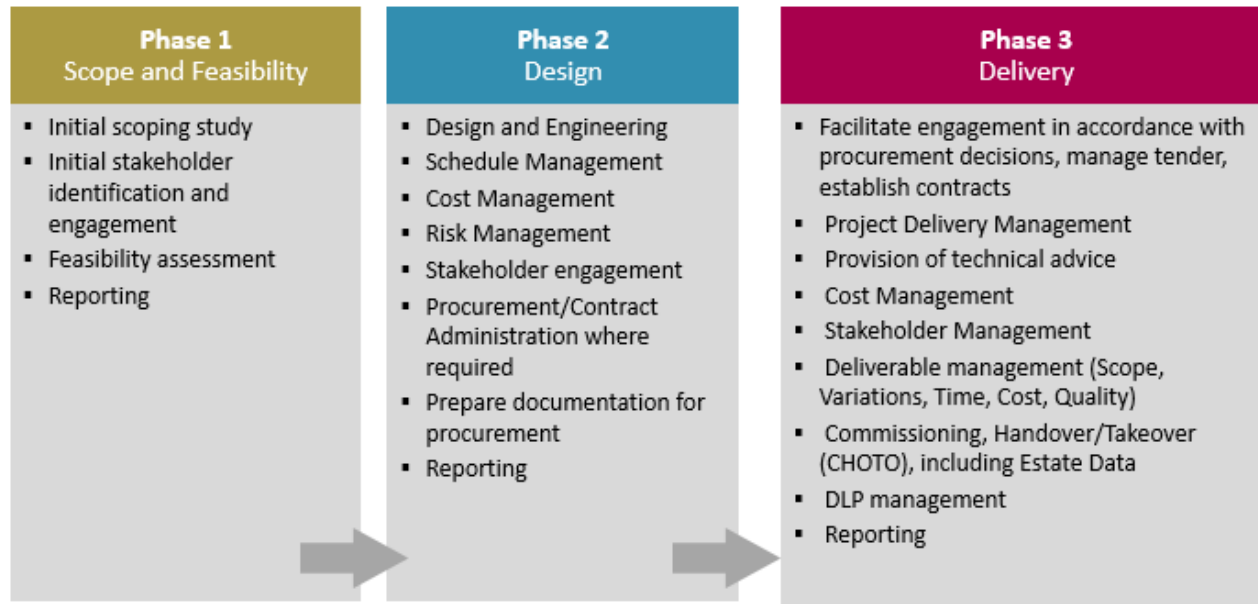
Contracted by DEWPO as the Project Manager & Contract Administrator (PMCA) for projects released by the EWP.

Cushman & Wakefield Project Delivery.

- **Estate Maintenance and Operations Service (BGIS, Ventia & Downer Defence (Spotless))**

Contracted by DELM, provide routine maintenance to the estate. Delivery Agent for approx 20% of the Estate Works Program.

The Three Phases



Stakeholder engagement at each phase of project delivery

Working with Defence

Important aspects of working on Defence projects:

- Defence's operational needs are paramount in scheduling works.
- Multiple stakeholders can be involved and require consultation through Project Manager.
- Some inherently hazardous areas and substances, e.g. chemicals, asbestos, unexploded ordnance (UXO).
- Citizenship and Security Clearances. Property access is often restricted.
 - Baseline security clearance can be required.
 - A Defence Common Access Card (DCAC) may need to be applied for.
 - Australian Citizenship may be a mandatory requirement.

Working with Defence

Important aspects of working on Defence projects:

- Adherence to Commonwealth policies, rules and regulations, e.g.
 - Commonwealth Procurement Rules
 - Compliance is mandated
 - Core component is “Value to Defence”
 - Encourage competition and are non-discriminatory
 - Facilitate accountable and transparent decision making
 - WHS, Comcare Reporting,
 - Estate data collation and submission,
 - [Indigenous Procurement Policy](#) (mandatory set aside \$80-\$200k and Remote Area ([detailed map](#) available NIAA website)).
 - [Office of Federal Safety Commissioner \(OFSC\) Accreditation](#) (>\$4m).
 - [Workplace Relationship Management Plans](#) (>\$5m).
 - [Australian Building & Construction Commission](#)
 - [Defence Security Principles Framework](#)
 - List not exhaustive.

Barriers to Entry

Actively seeking to understand the challenges facing industry

- Significant effort has been made to increase SME engagements
- \$249m FY 20/21 National spend with Indigenous Businesses
- What more can be done?
 - justin.gainey@cushwake.com

Defence Estate Quality Management System

– DEQMS

- The Defence Estate Quality Management System (DEQMS) enables access to business process information. This includes policies, processes, tools and templates, that are essential to the management and delivery of the estate related services provided by E&IG

The screenshot displays the DEQMS website interface. At the top left is the Australian Government Department of Defence logo. The main title is "Defence Estate Quality Management System (DEQMS)". Below the title is a navigation menu with tabs for Home, Governance, Risk & Compliance (GRC), Lifecycle, Supporting Tools, Contracts, and Certification. A "Latest News" section follows, with a link to "Estate Works Program Office: Visit the NEW and UPDATED information on DEQMS provided by DEWPO". Below this is a pagination control showing page 1 of 5. The main content area features three columns of links:

- Governance, Risk & Compliance (GRC)**
 - Strategic Direction
 - Roles & Responsibilities
 - Legislation & Policy
 - Risk Management
 - Compliance & Assurance
 - Committees
 - Performance Management
- End to End Lifecycle**
 - Plan
 - Asset Investment Management (AIM)
 - Early Business Case (EBC)
 - Deliver
 - Acquisition
 - Leasing
 - Capital Facilities & Infrastructure
 - Operate & Maintain
 - Decommission
- Supporting Tools**
 - Defence Infrastructure Panel
 - Environment & Heritage Panel
 - State of Concern
 - External Legal Services
 - Worked Examples
 - Human Resources
 - Spatial Information Management
 - Systems / Tools
 - Templates

EWP Suite of Contracts

– Available on DEQMS

- The EWP primarily engages using the Medium Works Contract (MEWC) to engage delivery contractors.
- Copies of these can be obtained from the [DEQMS site](#).

The screenshot displays the DEQMS interface for the Estate Works Program for PDS Contractors. The page is titled "Estate Works Program for PDS Contractors" and includes a navigation menu on the left and a main content area on the right.

Navigation Menu (Left):

- Home
- User Guide
- Dispute Resolution Assistance
- Contract Manuals
- Lead Contract (LC)
- Managing Distribution Contract (MOC)
- Change Processes, Circular (CC)
- Medium Works (MW)
- Initial Works Program (IWP)
- Minor Works Contract
- IS Chief Engineer Works
- Short Form Consistency Agreement
- Project Managers' Circular Administration (PMCA)

Main Content Area (Right):

Estate Works Program for PDS Contractors

This Estate Works Program (EWP) Suite of Contracts was introduced in October 2014. Based on the original 2011 Suite of Contracts, this Suite has been created specifically for use by the Project Delivery Services (PDS) contractors in the Estate Works Division when engaging under contractors for lower value projects.

Contracts

Consistency Services

- IS Estate Works Program Suite - An Introduction
- IS Consistency Consents Contract - Apr 20
- IS Tender Documents for Consistency Services Contract - Apr 20
- IS Disclosure and Confidentiality Agreement for Consistency Consents Contract - Feb 15
- IS Update Summary Document - Nov 19
- IS Addendum - Tender Documents - Nov 19

Medium Works

- IS Design Services Contract - Apr 20
- IS Tender Consents for Design Consents Contract - Apr 20
- IS Disclosure and Confidentiality Agreement for Design Services Contract - Feb 16
- IS Update Summary Document - Nov 19
- IS Addendum - Tender Documents - Nov 19

Minor Works

- IS Estate Works Tender Documents and Contract - Feb 22
- IS Estate Works Confidentiality Agreement - Feb 16
- IS Update Summary Document - Nov 19
- IS Addendum - Tender Documents - Nov 19

Medium Works

- IS Medium Works Contract - Apr 20
- IS Tender Documents for Medium Works Contract - Apr 20
- IS Disclosure and Confidentiality Agreement for Medium Works Contract - Feb 16
- IS Update Summary Document - Nov 19

Upcoming tenders

Are available on [DEQMS](#) – EWP Forward Program of Tender Releases

Defence Estate Works Program (EWP) Update Procurement Activities from Sep 2021 - Jun 2022

Correct as at: 31 Aug 2021

	Less than \$1m
	\$1-4m
	\$4 - \$8m
	\$8m +

2021 Q3	Sep-21
2021 Q4	Oct 21 - Dec 21
2022 Q1	Jan 22 - Mar 22
2022 Q2	Apr 22 - Jun 22

IMPORTANT

- The EWP Forward Program will be reviewed throughout the year, and re-issued based upon Defence priorities.

- This EWP Forward Plan is subject to change based upon Defence budget requirements.

- This information is indicative and is for planning purposes only.

- This information should not be relied upon for commercial decisions.

- All projects will formally be released via AusTender as either a Limited Tender or Open Tender as determined by both Defence and Commonwealth decisions and policy requirements.

PDS	Region	Project ID	Project Title	Project Budget Band (A\$)	Tender Forecast Date - Calendar Year
Augility	NN	EST05988	RAAF Richmond Refurbishment Works	\$1-4m	2021 Q3
Augility	NT	EST04917	RAAF Darwin Officers Mess Works	\$1-4m	2021 Q3
Aurecon	NT	EST05519	Roberts Barracks Savage Lines Works	\$1-4m	2021 Q3
Augility	QD	EST05298	RAAF Amberley Chapel Fitout	\$1-4m	2021 Q3
Augility	QD	EST05861	Ross Island Paint Facility Systems	\$1-4m	2021 Q3
Augility	QD	EST06523	Paluma Road Works	\$1-4m	2021 Q3
Augility	SA	EST03859	SA Waste and Landfill Compliance	\$1-4m	2021 Q3
Augility	SA	EST04350	RAAF Woomera Base Wide Maintenance Works	\$1-4m	2021 Q3
Augility	SA	EST05648	P&EE Fibre Optic Works	\$1-4m	2021 Q3
Augility	SA	EST05870	Woomera Theatre Building Remediation	\$1-4m	2021 Q3
Augility	WA	EST06259	HMAS Stirling JOC Bldg R36 Refurb	\$1-4m	2021 Q3
Augility	CN	EST01386	ACT RUSSELL R7 REFURBISHMENT	\$4 - \$8m	2021 Q3
Augility	CN	EST06531	HMAS Albatross Supply Complex	\$4 - \$8m	2021 Q3
Augility	WA	EST06557	RAAF Pearce Fire Water Ring Main	\$4 - \$8m	2021 Q3
Augility	SA	EST04519	RAAF Woomera ELDO Accommodation Block Works	\$8m +	2021 Q3

Facts and Figures for North Queensland

- Projects Released from 2015
 - 432 projects in Townsville totalling \$512m
 - 244 projects totalling \$190m have been completed and 45 projects totalling \$103m due to complete in the next 12 months
 - 85 projects in Cairns totalling \$54m
 - 53 projects totalling \$26m have been completed and 7 projects worth \$7m are due to complete in the next 12 months

Facts and Figures for North Queensland

- Projects released Calendar 2021
 - Townsville – 123 projects - \$182m
 - Cairns – 15 projects – \$13.7m
- Future Program (to be endorsed – subject to change)

	2022	2023/24
Townsville	\$122m	\$194m
Cairns	\$1m	\$1.5m

Thank you





Australian Government



CENTRE FOR DEFENCE INDUSTRY CAPABILITY

CENTRE FOR DEFENCE INDUSTRY CAPABILITY (CDIC)

Adrian Down - Defence Business Adviser

24 NOV 2021

The Defence Portfolio Mission



Our primary role is to defend Australia and its national interests, promote security and stability in the world, and support the Australian community as directed by the Government.



CENTRE FOR DEFENCE INDUSTRY CAPABILITY

THE DEFENCE LANDSCAPE

Strategic Guidance



CENTRE FOR DEFENCE INDUSTRY CAPABILITY

THE DEFENCE LANDSCAPE

Major Project Examples

\$270bn over the next decade. Major project examples:

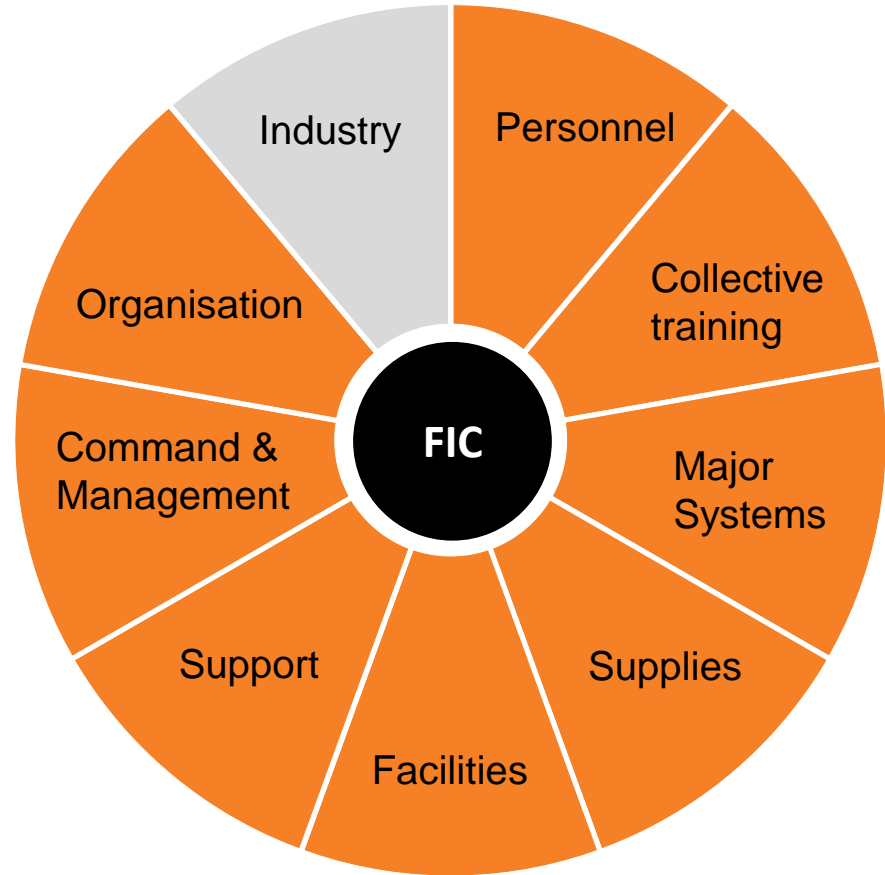
- Future Submarines (\$90bn - **to be revised**)
- Hunter Class Frigates (\$45bn)
- F-35 Joint Strike Fighters (\$16.6bn)
- Infantry Fighting Vehicles (\$15bn)
- Combat Recon Vehicles (\$12bn)
- Arafura Class Patrol Vessels (\$3.7bn)
- Amphibious Deployment & Support (\$3.2bn)
- Protected Mobility Vehicles (\$2bn)
- Protected Mobile Fires (\$1.3bn)
- Guided Missiles (\$1bn)



Industry as a FIC

A Fundamental Input to Capability (FIC) is one of the multiple inputs required to deliver capability.

Industry is a critical input to delivering capability.



Sovereign Industrial Capability Priorities

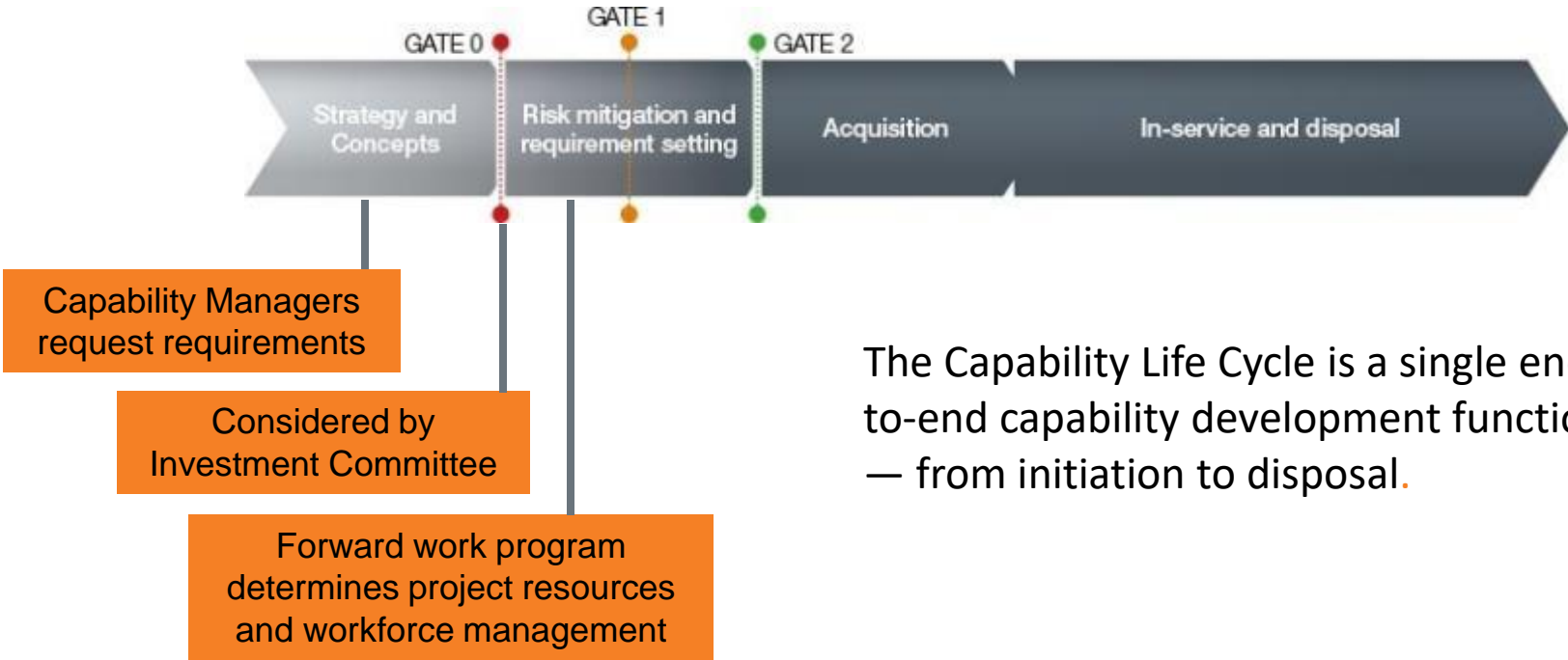
- Collins maintenance & upgrade
- Continuous shipbuilding
- Land combat & protected vehicles & upgrade
- Active/Passive radar
- Combat clothing survivability & signature reduction
- Signal processing
- Surveillance and intelligence
- Test & evaluation, certification, assurance
- Munitions & small arms
- Aerospace maintenance

New Priorities (26 Aug 21)

- ❖ Robotics, autonomous systems, Artificial Intelligence
- ❖ Precision munitions, hypersonic weapons, air & missile defence
- ❖ Space
- ❖ Info warfare & cyber capabilities



Defence Procurement – acquisition & sustainment



The Capability Life Cycle is a single end-to-end capability development function — from initiation to disposal.



ARE YOU READY TO SUPPLY ?

Does your business have:

Do your research

Understand your
value proposition

Monitor the
market

Reach out for
support

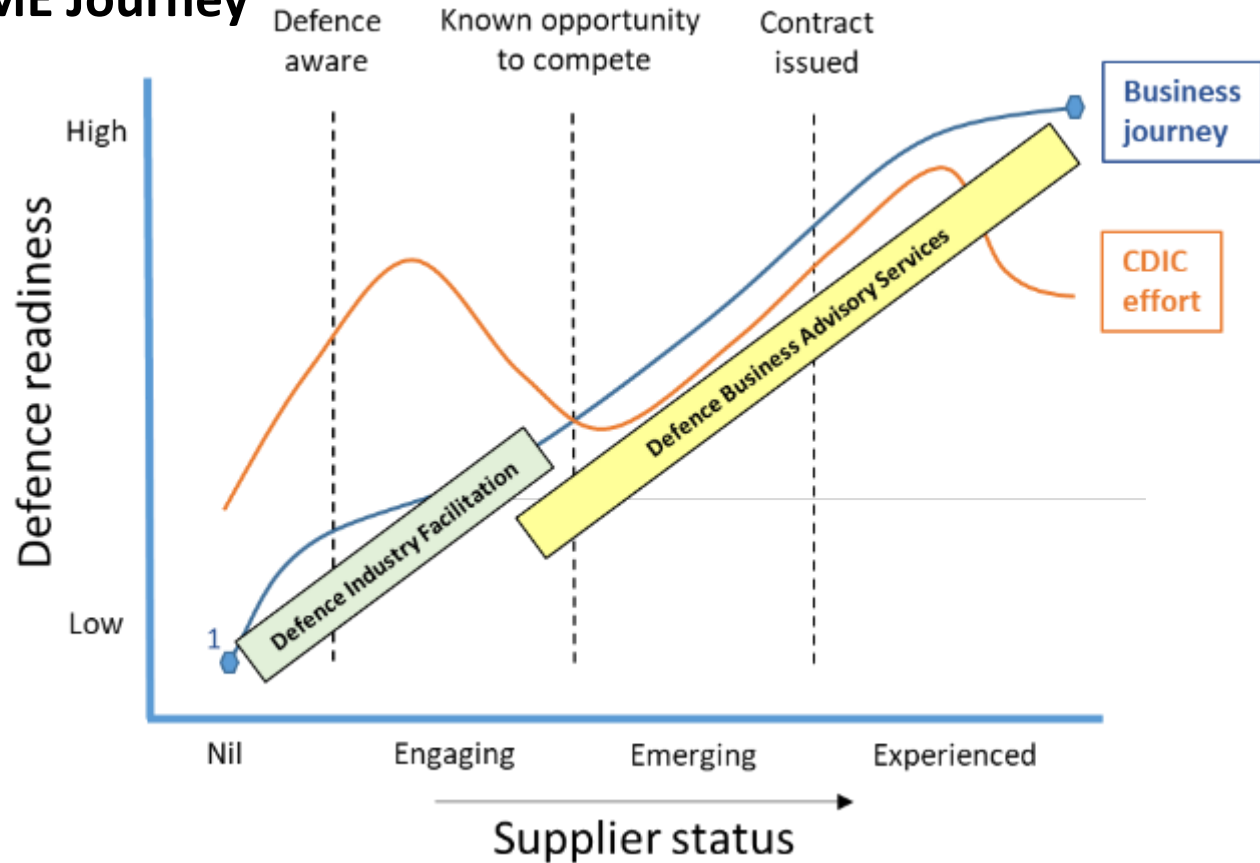
- a history of supply performance (on schedule, on budget and to specification)
- a broad customer base, which demonstrates supply capacity
- a broad supplier base to ensure supply continuity
- an appropriate quality assurance program (such as ISO9001 certification)
- ownership of intellectual property or authorised re-seller rights with authority to offer original equipment manufacturer (OEM) warranty
- compliance with [security requirements](#), including cyber security
- compliance with relevant legislation and codes of conduct
- Australian and international certifications and accreditations



CENTRE FOR DEFENCE INDUSTRY CAPABILITY

THE DEFENCE LANDSCAPE

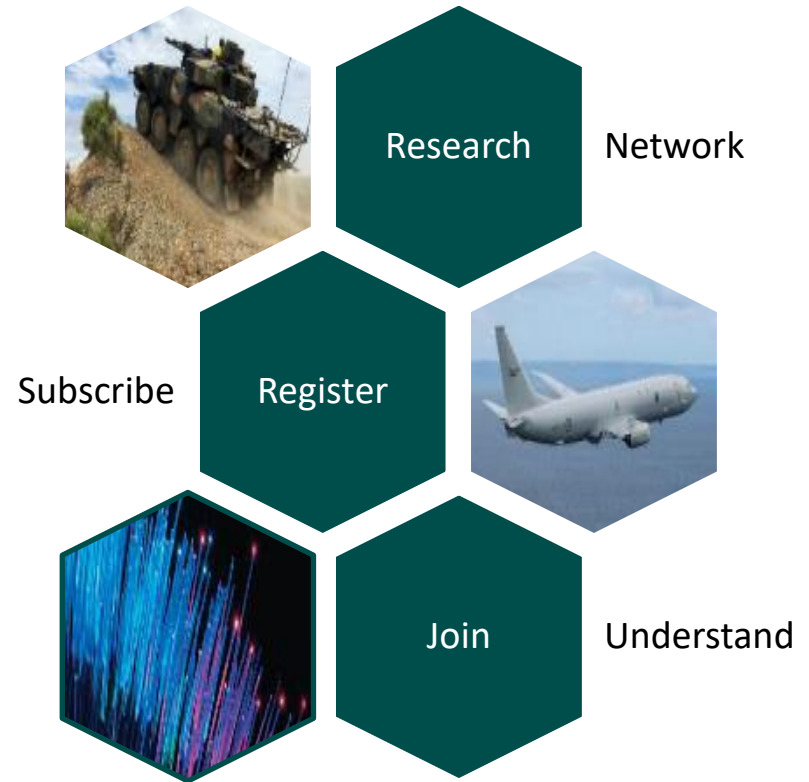
A Defence SME Journey



Engaging and Emerging Businesses

Your resources:

- CDIC – teams, website, newsletter
- AIDN or other Defence Industry Orgs
- Your State Government / Local Council
- AusIndustry
- Major Prime Contractor websites
- ICN – Industry Capability Network
- ADM – Australian Defence Magazine
- Defence Connect – online resource
- Defence strategy and policy documentation
- AIC public plans
- Industry briefings
- Ai Group
- Assorted Defence directories
- AusTender





Cyber Security Assessment Tool

Implement the mitigation strategies listed under the ACSC Essential Eight Maturity Model – Maturity Level 1:

1. Application control (whitelisting)
2. Patch applications
3. Configure Microsoft Office macro settings
4. User application hardening
5. Restrict administrative privileges
6. Patch operating systems
7. Multi-factor authentication
8. Regular backups

Digital Readiness Assessment Tool

Measure your digital maturity and readiness against the 7 key pillars of digital transformation:

Customer – how you interact with your customers and the digital channels you use.

Operations – what systems and administrative technology you use.

Data and analytics – how you collect and use data for decision making.

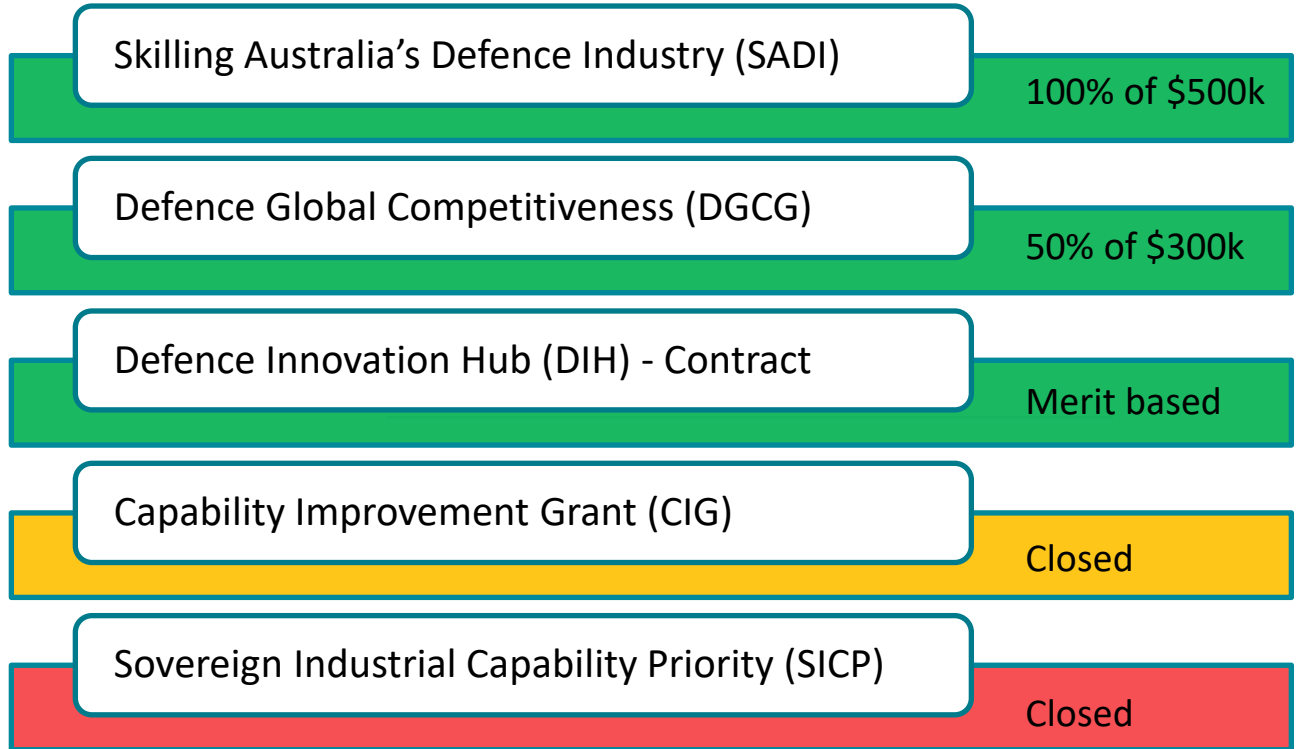
Technology – what hardware, software, devices and platforms you use.

Risk, privacy and cybersecurity – how you keep data safe and what policies and procedures you have in place.

Digital capability and culture – what digital skills you and your team have.

Digital strategy and innovation – your planning, investment and involvement in technology.

Emerging and Experienced – Defence Industry Grant Support



Build your business in defence

WE ARE HERE TO HELP

- Find the right opportunities for your products and services
- Build your capabilities to meet Defence requirements
- Connect with other businesses in the industry

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**ASMTI Greenvale
Training Area Project**

**Townsville Defence
Industry Breakfast**
24 November 2021

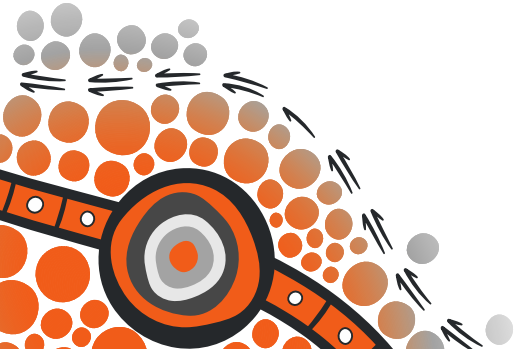


ACKNOWLEDGEMENT TO COUNTRY



On behalf of CPB, I would like to acknowledge the traditional owners and custodians of the land where we gather today;

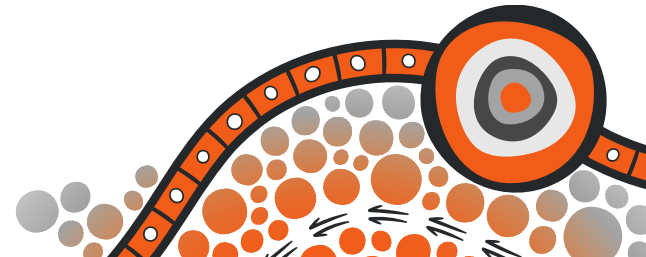
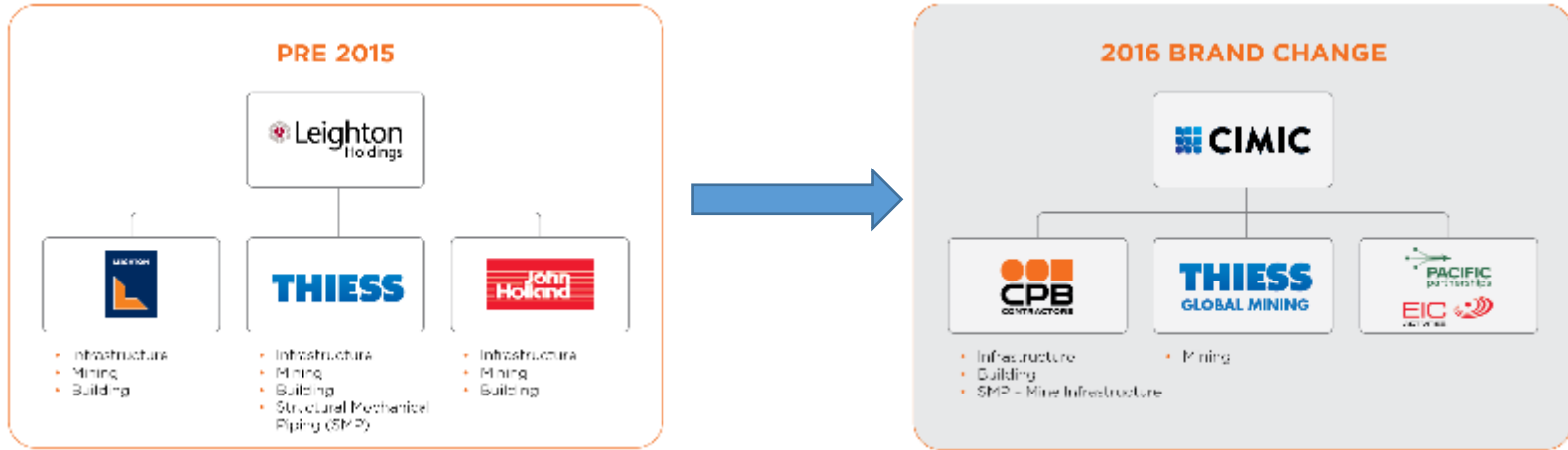
We pay our respects to elders past, present and emerging



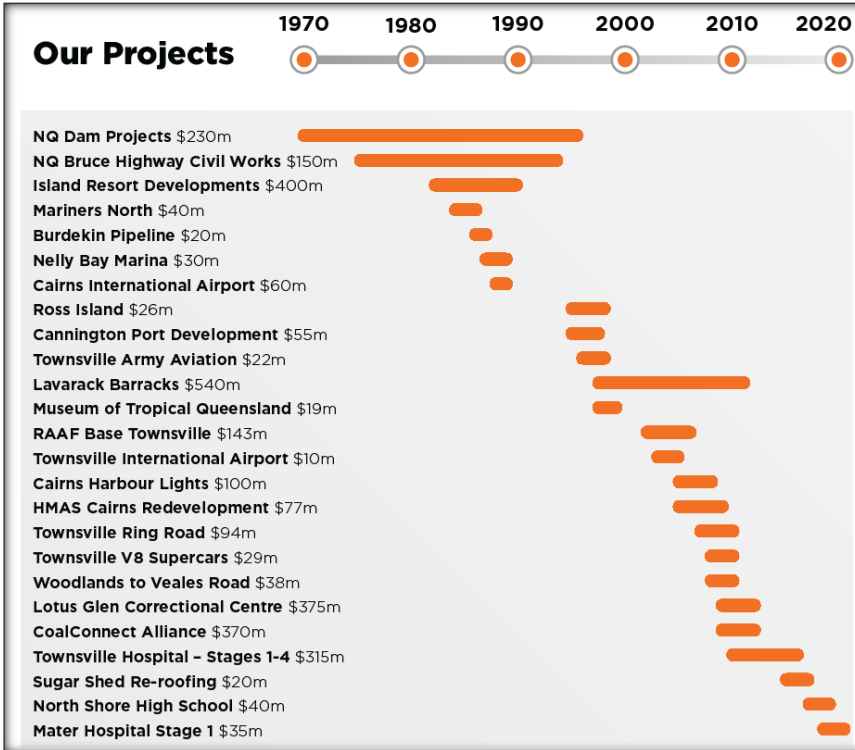
CPB - WHO WE ARE



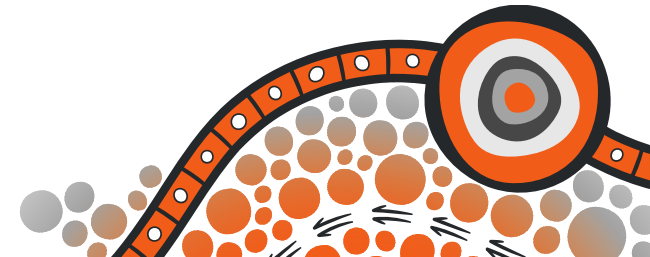
CPB = merger of Thies and Leighton in 2016



CPB - PAST NQ PROJECT

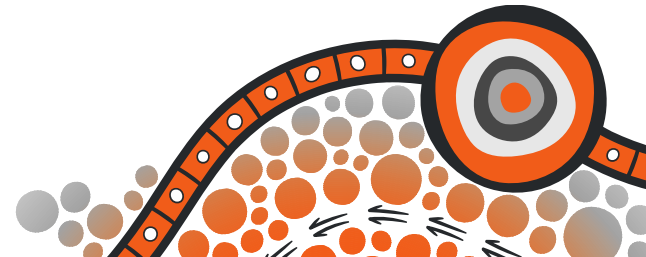


- 100% of NQ Staff have lived in NQ for more than 20 years



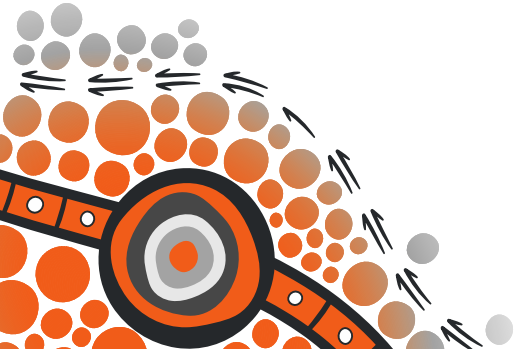
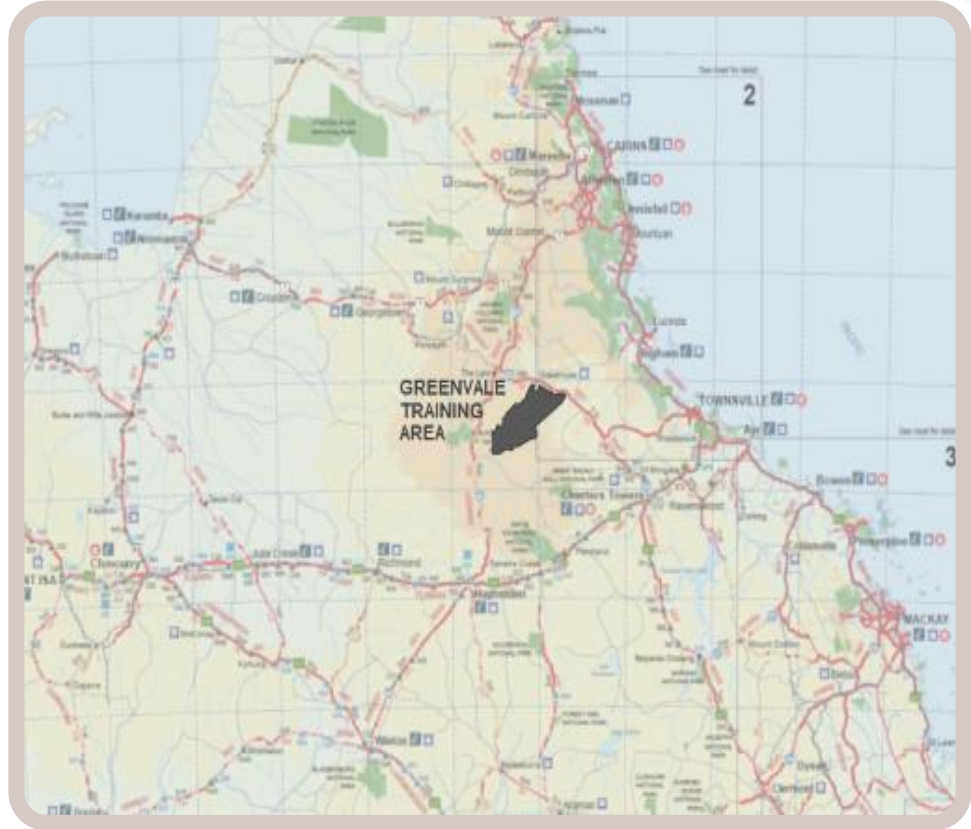
THE PROJECT

- Australia-Singapore Military Training Initiative (ASMTI)
- At completion, up to 14,000 Singapore Armed Forces will conduct unilateral training near Greenvale for up to 18 weeks a year for 25 years
- Investment provided by Singapore
- ASMTI's two projects:
 - Shoalwater Bay (separate to this presentation)
 - Greenvale (this project)



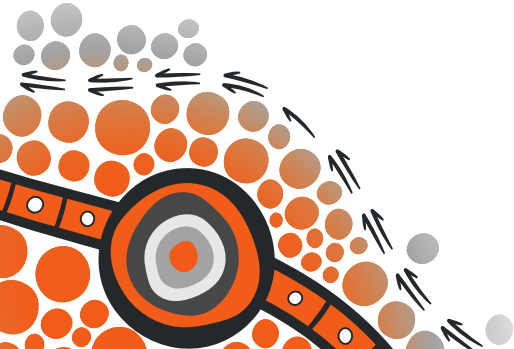
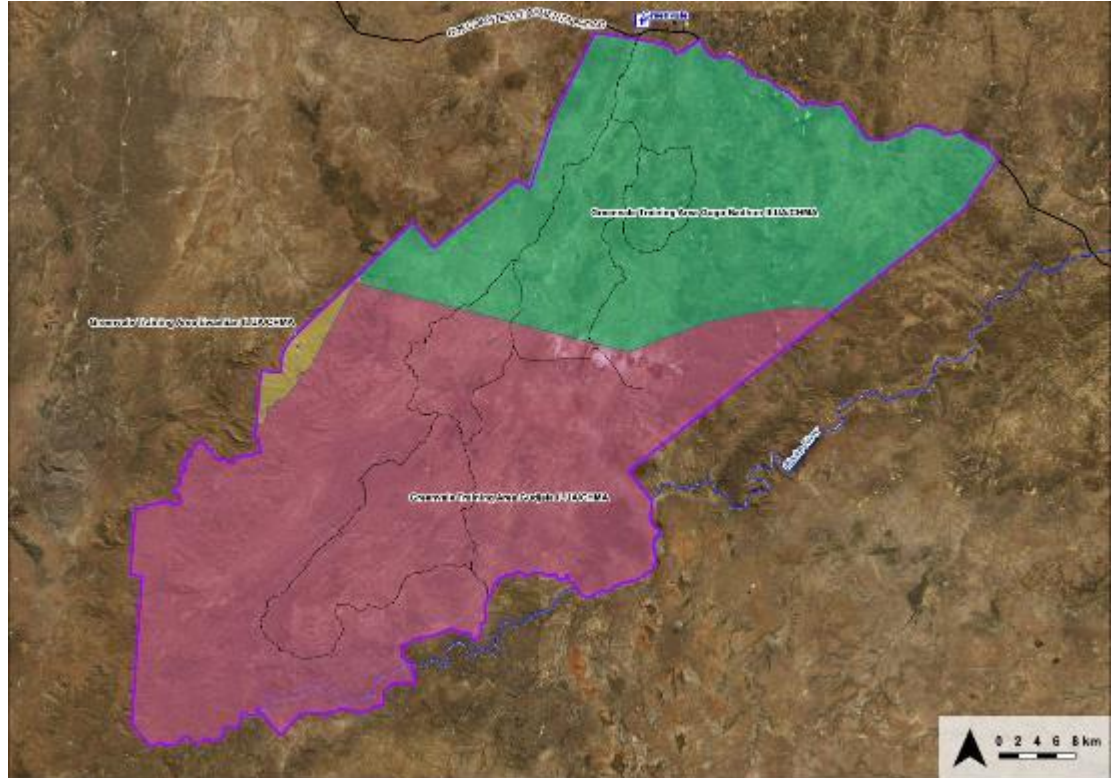
LOCATION

- Greenvale site is approximately 90km x 40km
- 310,000 ha/3100 km²
(Singapore = 728 km²)



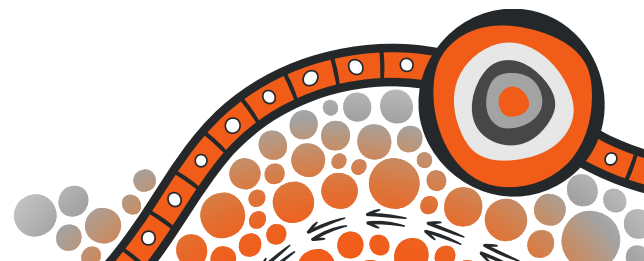
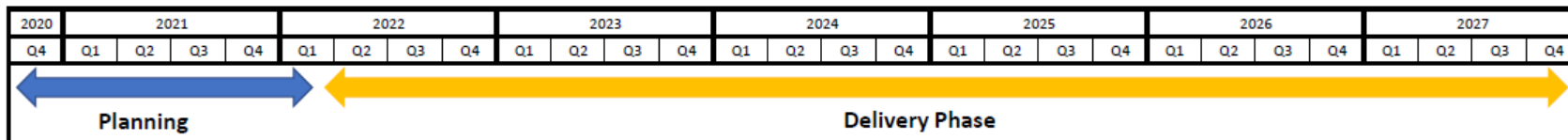
GVTA TRADITIONAL OWNER BOUNDARIES

- Ewamian (Yellow)
- Gudjala (Purple)
- Gugu Badhun (Green)



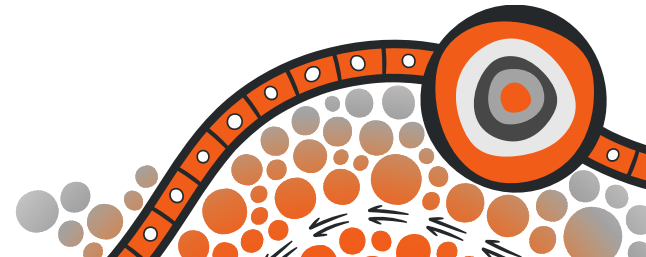
PROJECT TIMELINE

- Planning Phase - Nov 2020 to Feb 2022
- Delivery Phase - Feb 2022 to Nov 2027
 - Procurement/Tendering - mid-2022 to mid-2026

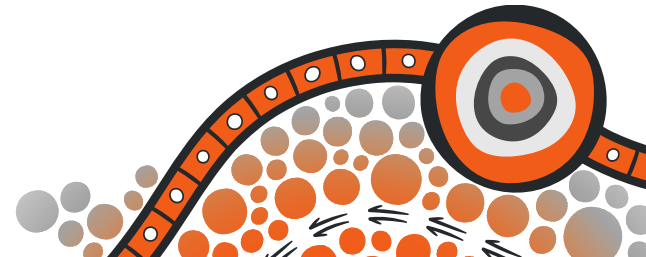


PLANNING PHASE UPDATE

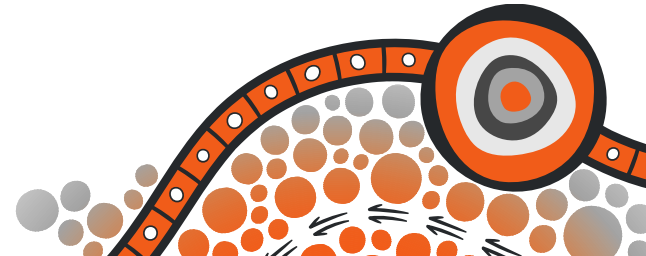
- Commenced Nov 2020
- Design milestones:
 - MPFR 5% - Apr 2021
 - CDR 30% - Aug 2021
 - SDR 50% - Dec 2021
- Continuing site investigations
- Design continues during Delivery Phase



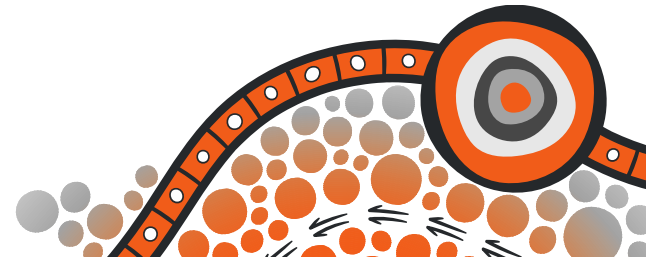
SITE INVESTIGATIONS



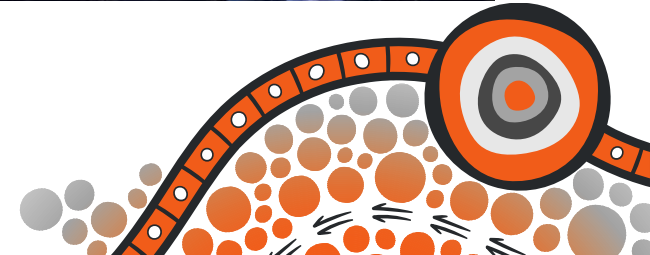
SITE INVESTIGATIONS



SITE INVESTIGATIONS



SITE INVESTIGATIONS



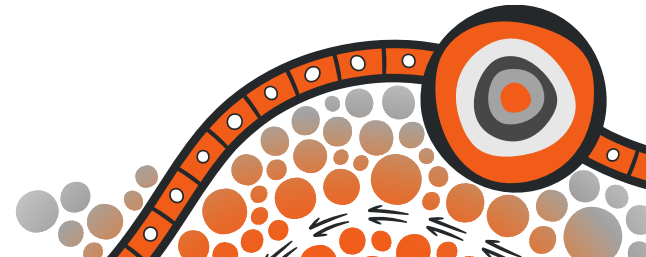
SITE INVESTIGATIONS



DESIGN DEVELOPMENT

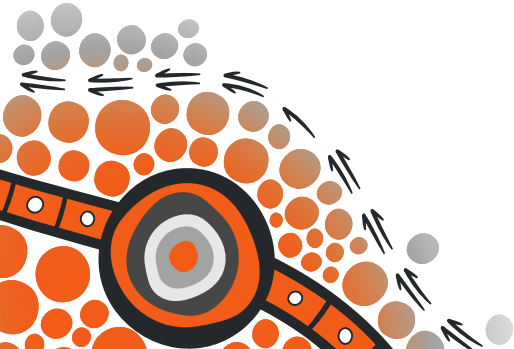
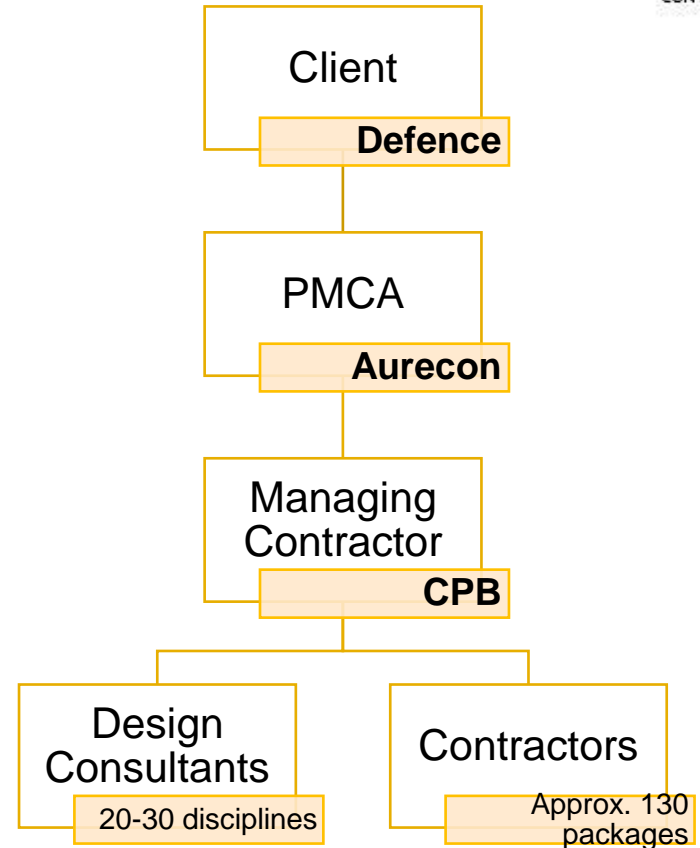


- Entry - 3D Fly Through
- Admin - 3D Fly Through
- UOLF - 3D Fly Through



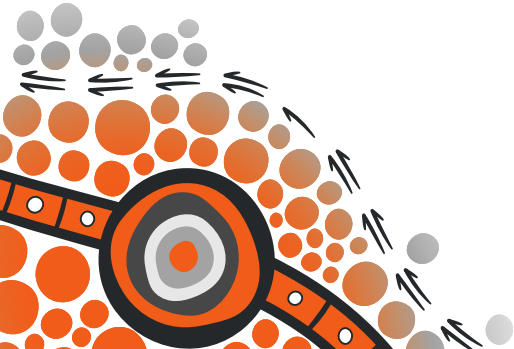
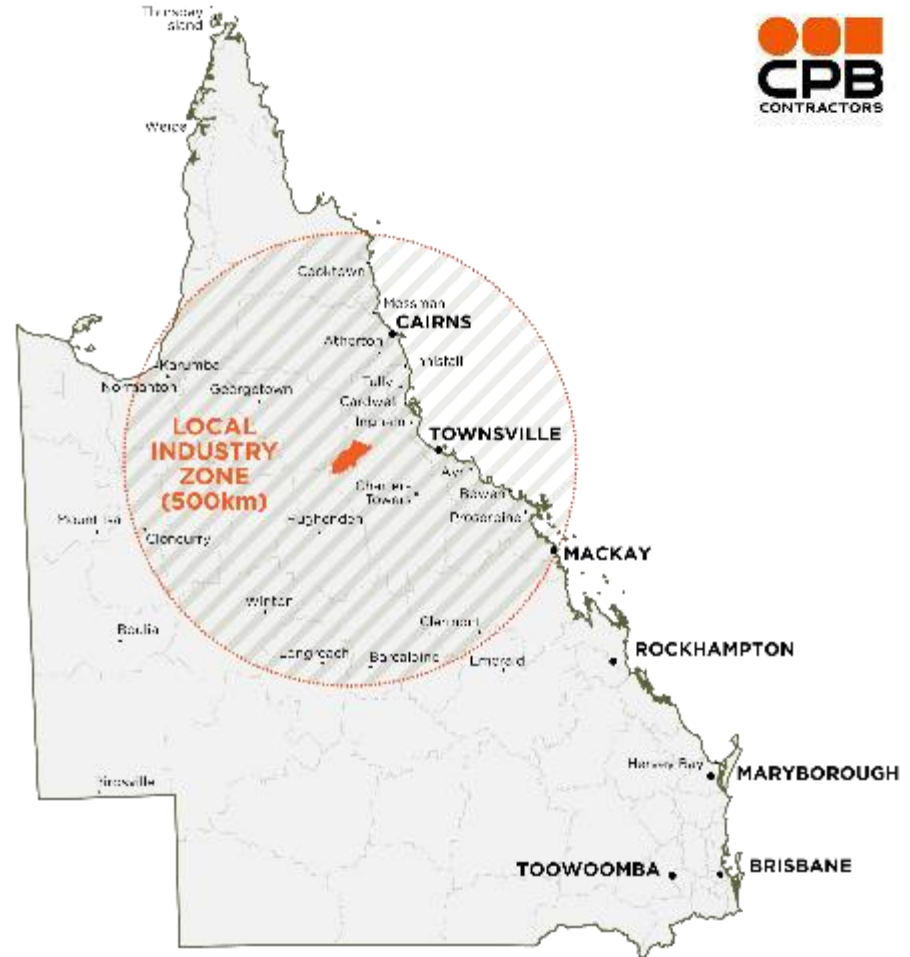
DELIVERY METHOD

- CPB is the Managing Contractor
- CPB's role:
 - Manage the design of works
 - Manage the construction, commissioning & handover
- CPB cannot self perform the works



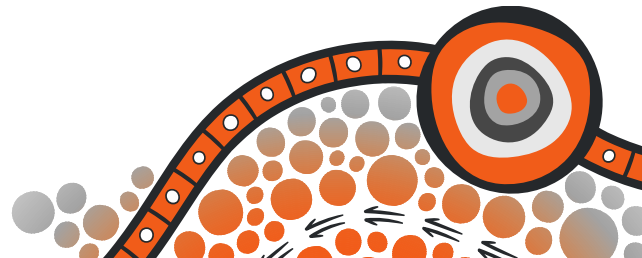
LOCAL INDUSTRY

- CPB is targeting more than 90% local industry participation for both Planning Phase and Delivery Phase.



KEY PACKAGES

- Civil Works
- Fencing
- Fauna Spotting & Catching
- Camp Operations
- Waste Management
- Concrete Works
- Structural Steel
- Termite Treatment
- Metalwork
- Ceilings & Partitions
- Joinery
- Glazing
- Roofing & Wall Cladding
- Floor Finishes
- Signage
- Final Clean
- Hydraulic Services
- Electrical Services
- Mechanical (Air-Conditioning) Services
- Fire Services
- Communication Services
- Security Services



WORK ELEMENTS

- Civil works:
 - Gravel roads, culverts and bridges
 - Airfield works
 - Subdivision style works (roads, drainage, services, etc)
- Services:
 - HV and LV electrical reticulation
 - Water treatment, storage and reticulation
 - Wastewater capture and treatment
 - Communications
 - Mechanical and ventilation services
- Building works:
 - Temporary camp and facilities
 - Administrative buildings
 - Accommodation blocks
 - Medical facility
 - Field vehicle maintenance facility
 - UOLF (precast concrete)
 - Associated building services

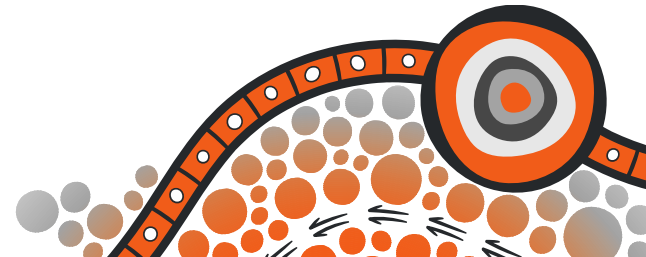


TENDERING PRE-REQUISITES

Building Code 2016

- All Subcontractors must be compliant with the Building Code 2016
- CPB cannot provide independent advice on code compliance. Advice must be provided by the ABCC

<https://www.abcc.gov.au/building-code>



TENDERING PRE-REQUISITES

Insurances

- Minimum insurance requirements:
 - Workcover
 - Public Liability (\$20M)
- Plant & Equipment insurance will be required for some packages (e.g. Civil Works)

Management Plans

- Minimum Management Plans required:
 - Safety
 - Quality
 - Environmental



TENDERING PRE-REQUISITES

QBCC licences required for certain works in QLD:

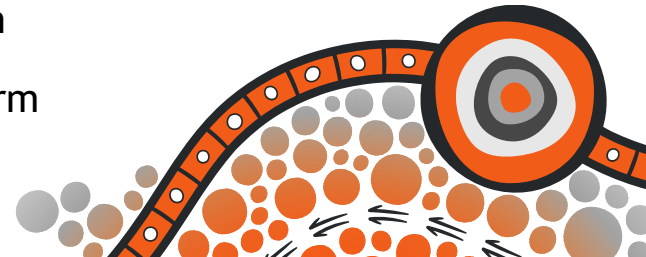
<https://www.qbcc.qld.gov.au/when-is-a-contractor-licence-required>

Confidentiality Agreement

- Each Tenderer will be required to sign a confidentiality agreement prior to receiving tender documentation

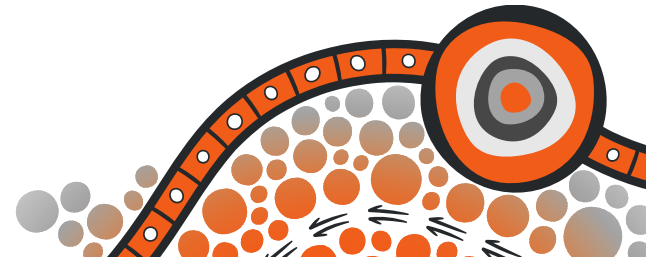
Electronic Tender Platform

- Registration on an electronic tender platform will be required
- Tender documentation will be issued via the tender platform
- Tender submissions must be submitted via the tender platform



PROCUREMENT METHOD

- The procurement method will be determined based on the estimated value of the proposed trade subcontract.
- All tenders must be conducted in accordance with:
 - Commonwealth Procurement Rules
 - Indigenous Procurement Policy



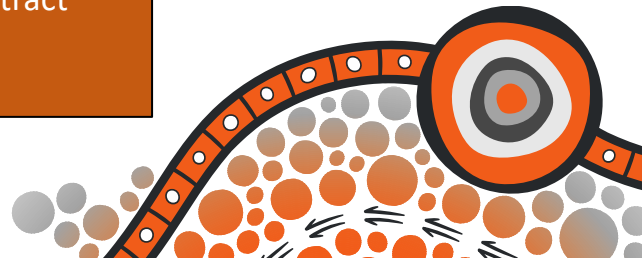
DEFENCE CONTRACTS

- Contracts will be in based on Defence Quality Management System (DEQMS) templates

Design Services Subcontract
(DSSC)

Medium Works Subcontract
(MESC)

Major Works Subcontract
(MASC)



DEQMS (DEFENCE ESTATE QUALITY MANAGEMENT SYSTEM)



<https://www.defence.gov.au/estatemangement/Support/SuiteContracts/mcontract.asp>

A screenshot of the DEQMS website. The header includes the Australian Government Department of Defence logo and the title 'Defence Estate Quality Management System (DEQMS)'. A navigation bar contains links for Home, Governance, Risk & Compliance (GRC), Lifecycle, Supporting Tools, and Contacts. Below the navigation bar is a section for the 'Australia-Singapore Military Training Initiative Online Tutorial Series' with a list of numbers 1 through 12. The main content area is divided into three columns: 'Governance, Risk & Compliance (GRC)', 'End to End Lifecycle', and 'Supporting Tools', each with a list of sub-topics.

Australian Government
Department of Defence

Defence Estate Quality Management System (DEQMS)

Home Governance, Risk & Compliance (GRC) Lifecycle Supporting Tools Contacts

Internet Version

Australia-Singapore Military Training Initiative Online Tutorial Series

Find out more about the Australia-Singapore Military Training Initiative and how to put your best foot forward when tendering for subcontract opportunities under the ASMTI. Follow the link to the online tutorial series in the [Supporting Tools](#) page.

1 2 3 4 5 6 7 8 9 10 11 12

Governance, Risk & Compliance (GRC)

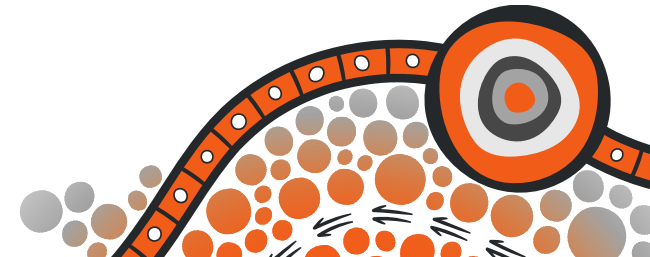
- Strategic Direction
- Roles & Responsibilities
- Legislation & Policy
- Risk Management
- Compliance & Assurance
- Committees and Forums
- Government Approvals
- Performance Management

End to End Lifecycle

- Plan
- Estate Investment Requirement (EIR)
- Initial Business Case (IBC)
- Deliver
- Acquisition
- Leasing
- Capital Facilities & Infrastructure
- Operate & Maintain
- Dispose

Supporting Tools

- Defence Infrastructure Panel
- Environment, Heritage and Estate Engineering Panel
- Estate Data Information
- Suite of Facilities Contracts
- Estate Works Program Templates
- External Legal Services
- Project Approvals
- Human Resources
- Spatial Information Management
- Systems / Tools
- Templates

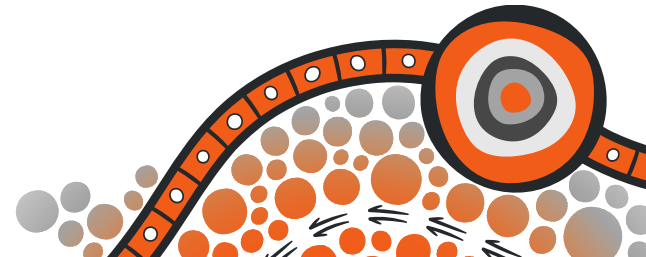


CONTACT DETAILS



CPB Contractors Pty Ltd

E: ASMTI.Greenvale@cpbcon.com.au



INDUSTRY CAPABILITY NETWORK (ICN) QLD

ICN Overview

November 2021



ICN CONTRIBUTIONS AND RECENT PROJECTS

80k+
registered
suppliers in Australia

20k+
registered
suppliers in Qld

\$30 billion
Nationally awarded contracts
(Last 30 years)

\$3.5 billion
QLD awarded contracts
(Last 9 years)

~\$1 billion
QLD awarded contracts
(Last 3 years)



Queensland
Country Bank
Stadium



James Cook
University TIC



Queens Wharf



THHS Acute
Mental Health
Unit



Gold Coast
Commonwealth
Games

Cross River
Rail



ICN DEFENCE STATS 2020



ICN GATEWAY OVERVIEW

JOIN AUSTRALIA & NZ'S LARGEST NETWORK OF SUPPLIERS AND PROJECTS TODAY

Our packages start for FREE and scale to your individual business needs.

[Read more](#)

[Join as a supplier](#)



80K+

Supplier database and a strong network of industry specialists.



12K

Supplier searches are performed per month on our platform.



\$1.37B+

Value of project wins enabled by ICN Gateway in 2021 so far.



30yrs

Experience in connecting businesses and suppliers.

CREATE YOUR CAPABILITY STATEMENT WITH ICN GATEWAY

Creating a capability statement is easy, our autogenerated statements mean that the information already on your profile is used to produce a professionally designed statement.

[Find out more](#)

HELPFUL LINKS

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[ICN Website](#)
[Profile User Guide](#)
[EOI User Guide](#)
[Equity Room](#)

[Info for suppliers](#)
[Info for project owners](#)
[Privacy Policy](#)
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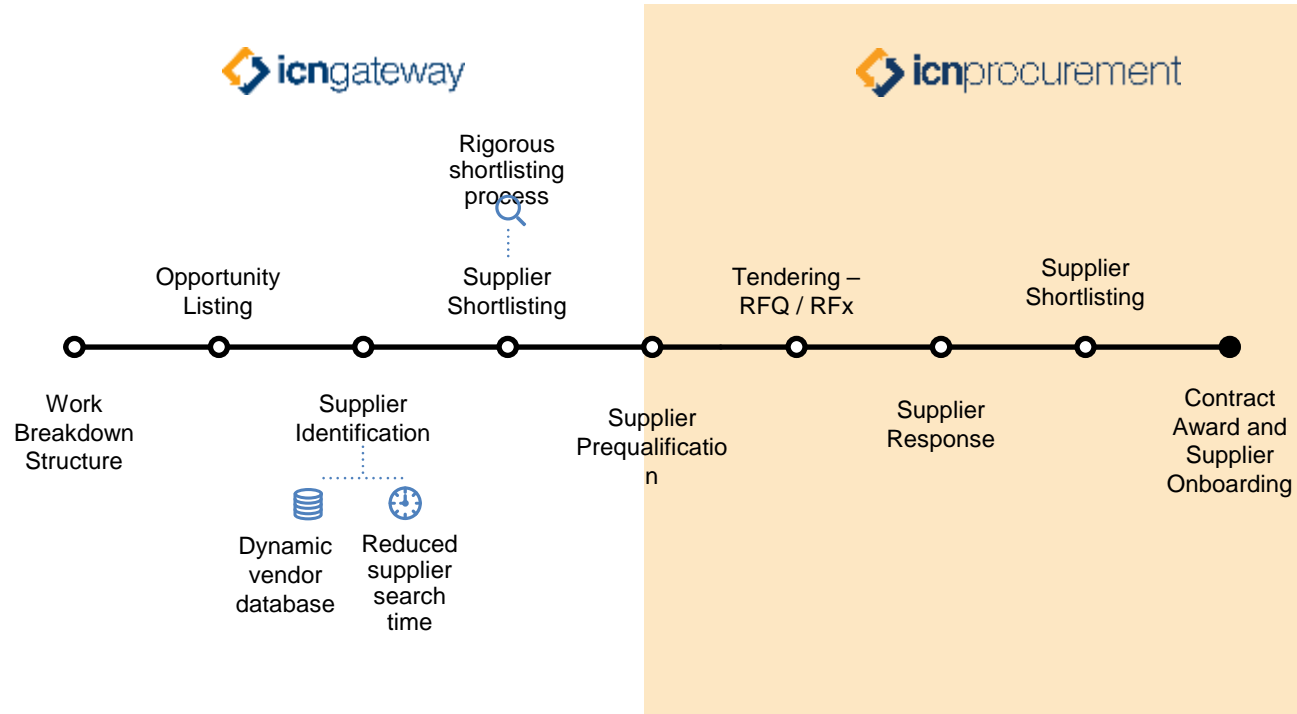
CONNECT WITH US



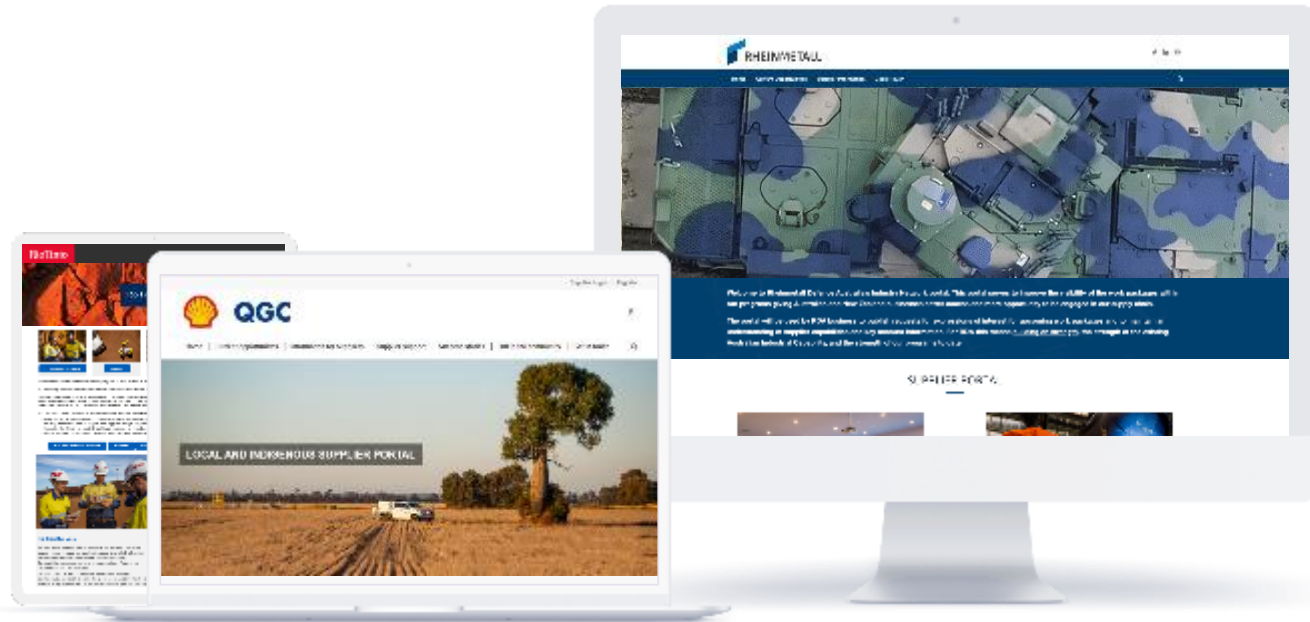
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ICN PROCUREMENT

ICN Procurement complements **ICN Gateway** to deliver an end-to-end modular procurement sourcing solution.



ICN PROCUREMENT PORTAL EXAMPLES



INDUSTRY ADVICE

1. Register your business for opportunities

- Register/Update your company profile on <https://gateway.icn.org.au> or on specific portals used by various clients.

2. Respond to an opportunity

- Submit an EOI on <https://projectname.icn.org.au> or on specific portals
- Don't assume – ask for clarification;
- Answer all questions in full;
- Put your best proposal forward.

3. Any questions contact ICN or email to info@icnqld.org.au

Thank you

Contact us:

DSDILGP North Queensland Regional Office

- North Queensland Regional Office
- Townsville.NQRO@dsdilgp.qld.gov.au
- Ph: 07 4758 3405



Queensland
Government