# INDUSTRY CAPABILITY NETWORK (ICN) QLD

ICN Overview and Role in Kaban Wind Farm

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# **VIDEO - ICN INTRODUCTION**





# WHAT DO WE DO?

# Connect major project buyers with capable local suppliers

- Supplier databases
  - ICN Gateway | ICN Gateway (Regional)
  - Black Business Finder
- Project communication and supplier identification
  - Supply Chain Analyses / Mapping
  - Business Matching
  - Bid List Preparation
- Consultancy services
  - Australian / Local Industry Participation plans / reports
- Specialised events
  - Project industry briefings
  - Meet the bidder / buyer



registered suppliers in Australia



registered suppliers in Qld



# \$30 billion

Nationally awarded contracts (Last 30 years)



\$3.5 billion

QLD awarded contracts (Last 9 years)

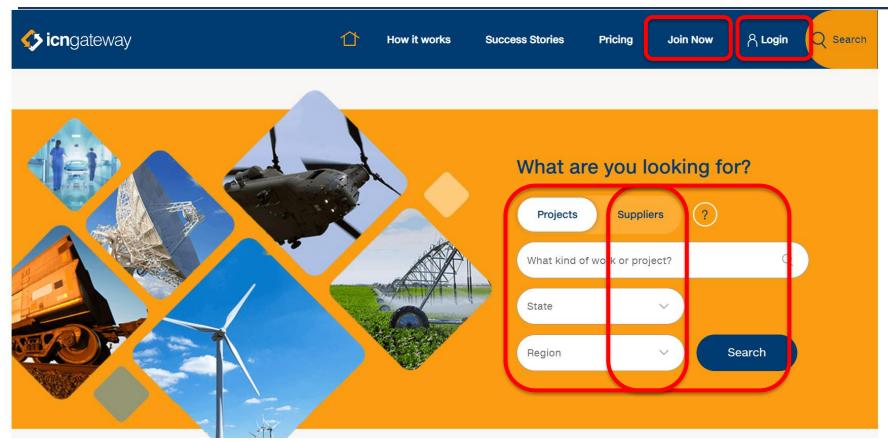


~\$1 billion

QLD awarded contracts
(Last 3 years)



# **ICN GATEWAY - OVERVIEW**



### **Suppliers can:**

- Create a 'new' company profile
- Login to an existing company profile
- Search for project & supply opportunities

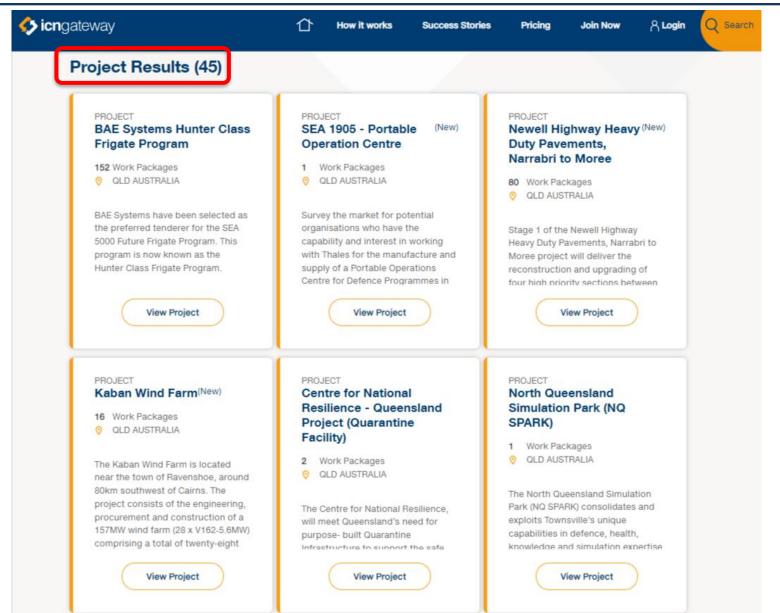
### **Buyers can:**

 Search for suppliers (business to business)

Website: gateway.icn.org.au



# **CURRENT OPPORTUNITIES EXAMPLES**



# KABAN WIND FARM PROJECT

### Kaban Wind Farm

Project Overview

Work Packages

The Kaban Wind Farm is located in far north Queensland, approximately 80km southwest of Cairns, within the Tablelands Region Local Government Area.

The Project involves the engineering, procurement and construction of 28 x V162-5.6 Wind Turbine Generators (WTG) with electrical reticulation, access roads, hardstand areas, and high voltage wind farm substation. The Windfarm substation will be connected to an existing adjacent Powerlink 275kV transmission line. The 275/33kV transformer will be located within the Kaban Wind Farm substation and be connected to the Powerlink substation by a single short section of overhead 275kV busbar.

Kaban Wind Farm Pty Ltd (or the Principal) has appointed Vestas Wind Australia Pty Ltd (Vestas) as the EPC Contractor for the wind farm Works. Vestas will be responsible for the engineering, procurement, and construction (EPC) of the Kaban Wind Farm.

The main scope of works includes the following:

- · Site establishment (installation of temporary facilities including site offices toilets, amenities, laydown areas, and on-site concrete batch plant)
- · Design, procurement, manufacture, transport, installation, and commissioning of
  - twenty-eight (28) V162-5.6 WTGs including blades and towers
- · Design, procurement, installation, commissioning and testing of
  - · Underground medium voltage (MV) 33kV cabling, protection, and earthing system
  - Central control scheme and SCADA for MV/HV Substation, Reactive Plant, and Wind
- Design and construction of O&M building, Switch room, Site entrances, Access roads,



### Project at a glance





VESTAS AUSTRALIAN WIND TECHNOLOGIES PTY LTD

Approximately \$300m

### Contact Details

Procurement Engineering Specialist



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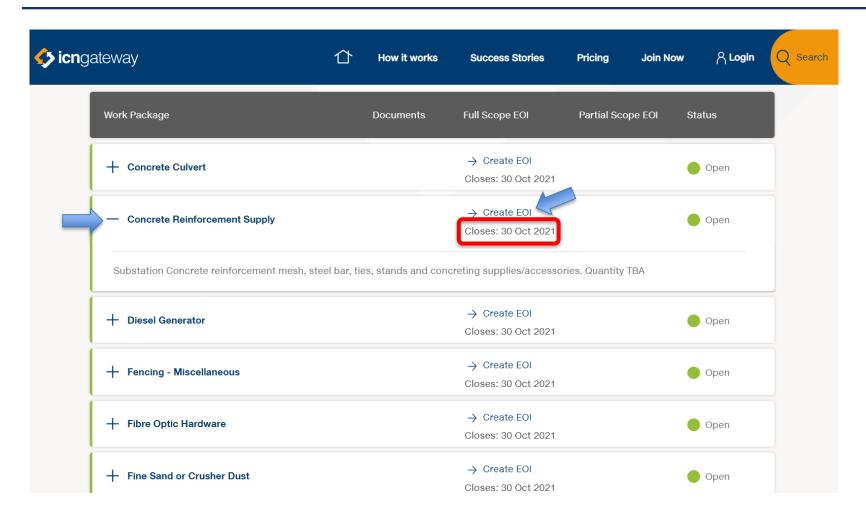


Send email enquiry



https://kabanwind.icn.org.au/

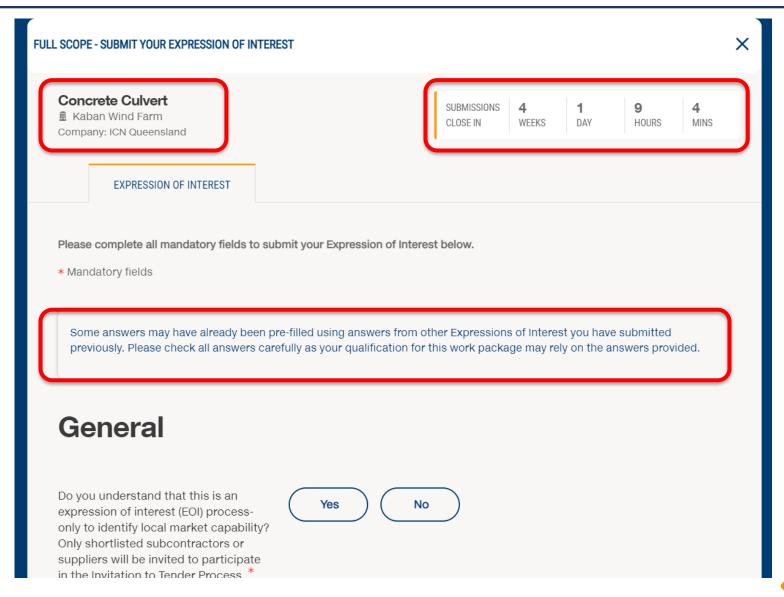
# **WORK-PACKAGES LISTED**



Total 16 work packages are listed



# **EOI QUESTIONS - EXAMPLE**





# **EOI QUESTIONS - EXAMPLE**

# **Project Questions & Documents** Has your organisation ever been contracted by the Project Owner / Project Proponent? \* If yes, please provide examples (including project name, year completed and description of work performed) of your previous experience in working for the Project Owner / Project Proponent. **Finance** Please provide your organisation's \$0 - \$100,000 \$100,000 - \$500 000 average annual turnover (\$AUD) for the \$500,000 - \$2 million \$2 million - \$5 million last three years. \* \$5 million - \$20 million \$20 million + Is your organisation prepared to provide a security in the form of a bank



# **EOI QUESTIONS - EXAMPLE**

Does your organisation have the capability / capacity to provide all goods and services specified in the scope of works? *	Yes No
If not, which of the goods and services s	pecified does your organisation have the capability / capacity to provide
Does your organisation have track record providing all goods and services specified in the scope of work? *	Yes No
Please confirm that all 'previous significant projects' which demonstrate your organisations capabilities and experience have been uploaded to the 'Summary' section of your company profile on the ICN Gateway. *	Yes No
Once all mandatory fi	elds are complete you can Submit or Save to finish later  Save for later  Submit



# **EOI REPORTS**

Date & Time Created	Company Name	ABN	No. of Employe es	Short Listed	Full Scope	Registrant Name	Q1 Response	Q2 Response	Q Response	Q Response	Q Response
01/02/2020 10:51	ABC	XXX	17	No	Yes	abc					
03/02/2020 9:41	DEF	XXX	75	Yes	Yes	def					
28/01/2020 15:15	GHI	XXX	6257	No	Yes	ghi					
25/01/2020 9:54	JKL	XXX	87	Yes	Yes	jkl					
09/02/2020 14:26	MNO	XXX	10	No	Yes	mno					
15/02/2020 8:22	PQR	XXX	500	No	Yes	pqr					
19/02/2020 15:35	STU	XXX	1200	No	Yes	stu					

- Subsequent to closing date of work-package, ICN QLD will summarise and transmit all data to Vestas.
- 2. The entire company profile and attachments will be included in above transmittance.
- 3. Vestas will carry out assessment by applying shortlisting criteria on each question.
- 4. Vestas will **invite shortlisted companies** for further procurement and contracting process.



# FEEDBACK PROCESS

EOI received by ICN

EOI submitted package awarded

Work package awarded

- **1.** Automatic notification to acknowledge receipt of EOI.
- 2. Manual notification to advise that EOI has been submitted to buyer and buyers next steps \*
- 3. Automatic notification to advise that the work package has been awarded and details for winning contractor listed on ICN Gateway \*



# ADVICE FOR SUPPLIERS

- 1. Register your business for opportunities
- Register/Update your company profile on <a href="https://gateway.icn.org.au">https://gateway.icn.org.au</a>
- 2. Respond to an opportunity
- Submit an EOI on <a href="https://kabanwind.icn.org.au/">https://kabanwind.icn.org.au/</a>
- Don't assume ask for clarification;
- Answer all questions in full;
- Put your best proposal forward.
- 3. Any questions contact ICN or email to <a href="mailto:info@icnqld.org.au">info@icnqld.org.au</a>



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