



Queensland
Manufacturing
Institute



Industry Capability Network

Greater Whitsunday Regional Projects Forum

Mike Swart – CEO QMI/ICN Queensland



We respectfully acknowledge the traditional custodians of the land where we are meeting today and pay our respects to the elders, past, present and emerging.



**Driving economic growth in
Australia and New Zealand by
supporting local businesses
through a trusted Network.**



National Presence, Local Impact



“

ICN stands virtually alone in Australia’s barren industry policy landscape

Other reasons for ICN’s success include its:

- methods to solve these problems are clearly articulated, subject to regular evaluation and demonstrably effective
- well-defined outcomes and unambiguous measures of success against stated objectives
- organisation, objectives and methods have evolved creatively in a rapidly changing economic and political environment
- governance model balances the efficiencies of centralisation with the benefits of decentralisation thereby stimulating flexibility in operation and innovation
- operation is not only self-evidently effective but also very efficient: an unintended legacy of extended financial stringency
- investment in new technology has been critical in the drive for efficiency and new revenue.
- longevity itself means ICN has had time to experiment, test ideas and correct and perfect its operational and administrative methods
- staff’s professionalism, dedication and commitment to the public good.

Louise Wakefield, Derek Lark, Hon Pat Conroy MP, Warren Jansen, Mike Swart

Rationale for ICN

ICN’s reason for its existence arises from the asymmetry of information in a market economy and well-established constraints on the participation of domestic firms generally, and small-medium enterprises (SMEs) sector procureme



40years of ICN
Helping Local Win
1984 - 2024

PAST
**PRESENT AND
FUTURE**

Dr Phillip Toner and Emeritus Professor Roy Green, UTS

The numbers count

Since inception, we've helped local businesses find over \$50B+ worth of contracts to keep them working and growing.



\$54.3B+

Value of contracts
awarded to Australian
and New Zealand
companies



400+

Australian and New
Zealand suppliers
joining every month



100+

Industry Specialists
working to help save
time and money in the
procurement process



95K

Contracts awarded to
companies through
ICN

A brand of the Queensland Manufacturing Institute

- A not-for-profit organisation. **We exist for you**, not shareholders.
- Helping deliver procurement outcomes aligned with Department of State Development and Infrastructure (DSDIP) and QLD Government objectives.
- We align with the ICN National office objectives – Driving economic growth in Australia and New Zealand by supporting local businesses through a trusted Network.



Australian Industry Participation



Charter for Local Content



Queensland Indigenous Procurement Policy



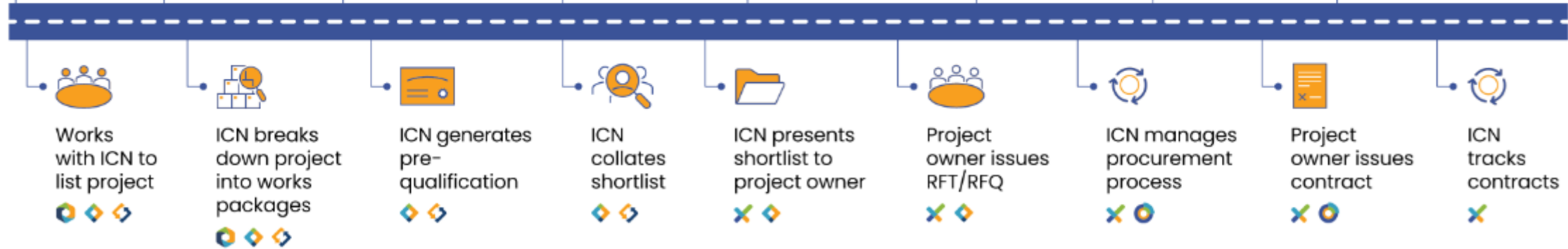
Buy Queensland

ICN QLD Numbers



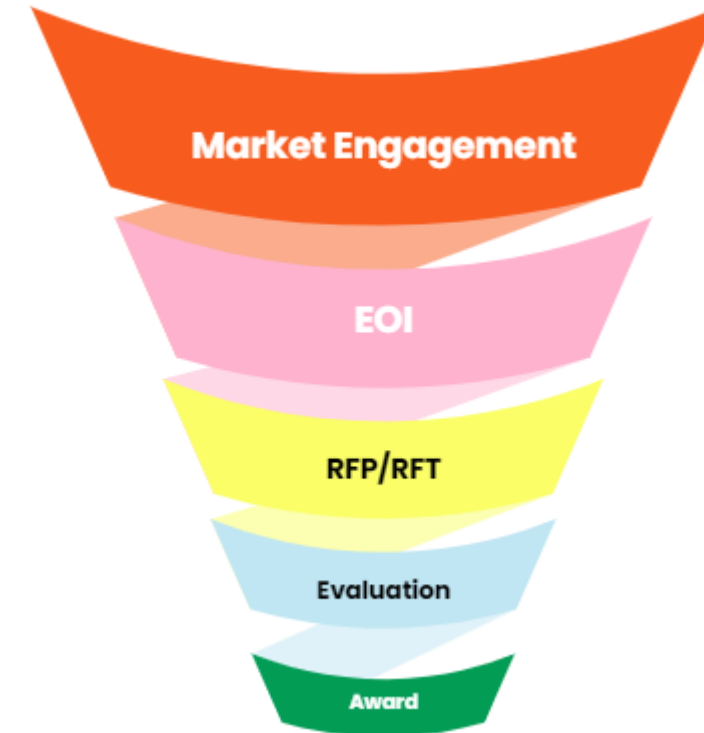
ICN Ecosystem

Supplier (SME)

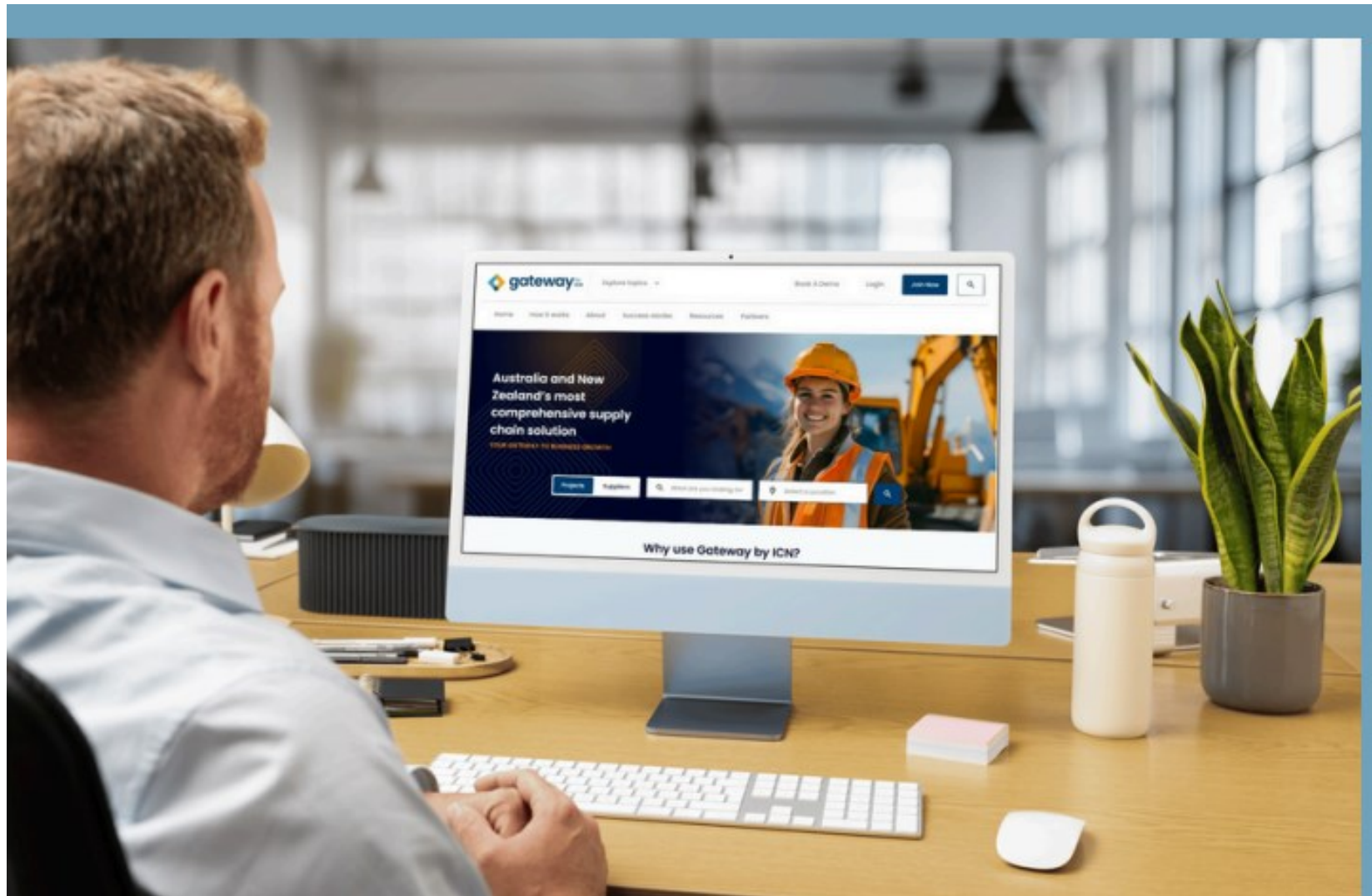


Project owner

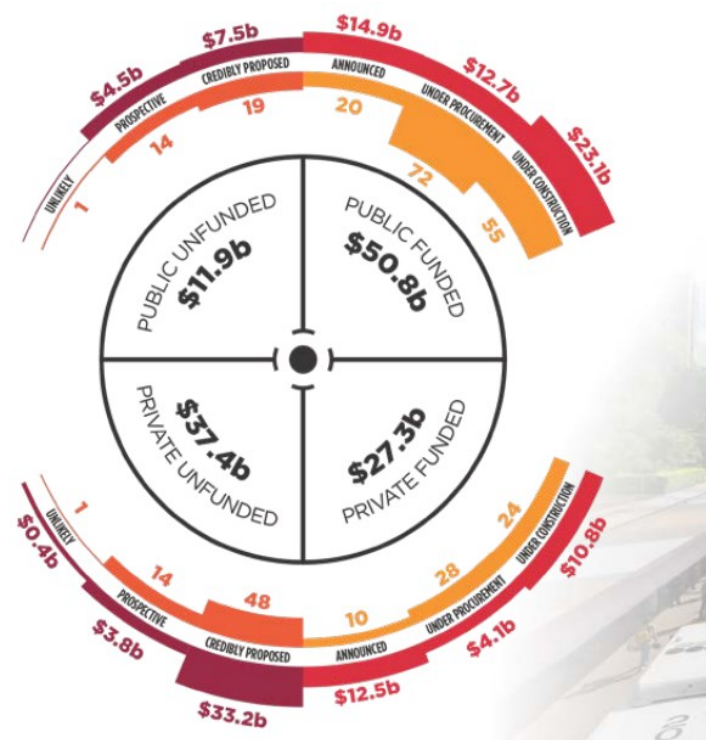
Where do we fit in?



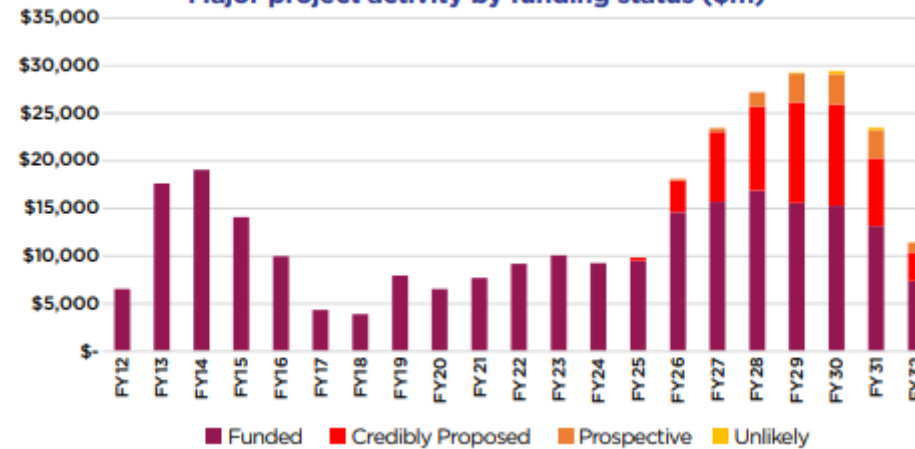
Gateway by ICN



Major Project Outlook



Major project activity by funding status (\$m)



Project Example

 Brisbane 2032

Home

Brisbane 2032 Olympic and Paralympic Games

We look forward to collaborating with a diverse range of suppliers. Together we will showcase the best our state has to offer to the world.

The Olympic and Paralympic Games Brisbane 2032 represent a unique opportunity for Queensland to transport, tourism, and community facilities, the Games venues and enhanced public amenities, while the global spotlight is on our state.

This platform is designed to support businesses and suppliers in identifying and navigating opportunities in the lead-up to the Games.

The Olympic and Paralympic Games will support the creation of thousands of jobs



Economic

\$8.1 billion for Queensland

\$17.81 billion for Australia



Employment

91,600 FTE jobs (1 year) for Queensland

122,900 FTE jobs (1 year) for Australia

Discover the Olympic and Paralympic Games work packages currently available

Brisbane Organising Committee for the 2032 Olympic and Paralympic Games (Brisbane 2032)

Brisbane 2032 represents the International Olympic Committee's International Paralympic Committee in market. As an Organising Committee, we oversee and monitor the progress of all Games Delivery Partners to ensure we collectively deliver one of the most significant events in Queensland and Australia's history. Brisbane 2032 is responsible for Games planning, event coordination, managing temporary venue infrastructure and managing the operation of venues during Games Time.

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Overview

Upcoming Industry Brief

Register your interest to join Brisbane

Expression of Interest

Businesses interested in supplying to (EOI). Current opportunities that are open for EOI. When submitting your EOI, make sure it is complete and accurate.

- ✓ Incomplete registrations may not be accepted.
- ✓ New to the ICN world? Use the help setting up your profile and how to submit an EOI.

Gateway by ICN profile

Your ICN Gateway company profile at complete projects and potentially share your profile with other businesses.

Click here to [create](#) your company profile.

It's important your business invests in completing and/or updating your company profile. Brisbane 2032 encourages suppliers to complete their EOI process.

51 Total Work Packages

51 Total Tradeshow

[Work Packages](#)

[Tradeshow](#)

Information to Grow and Support You

The Queensland Government offers a [wide range of resources](#) through its State Development [Regional Office network](#), to support economic and industry development including updated information on the Games.



Brisbane 2032
Olympic and Paralympic Games Host
Queensland

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[Frequently Asked Questions](#)

Project Delivery Structure

The delivery of the Games is a collaborative effort involving multiple stakeholders. Find out more [here](#).

Timeline and Milestones

Key milestones in the Brisbane 2032 journey include:

- ✓ 2021: Brisbane officially awarded Host of the 2032 Olympic and Paralympic Games
- ✓ 2022: Establishment of the Brisbane Organising Committee (Brisbane 2032)
- ✓ 2023-2024: Early planning and community consultation
- ✓ 2024: Games Independent Infrastructure and Coordination
- ✓ 2025: Queensland Government announces the 2032 Olympic and Paralympic Games
- ✓ 2025-2028: New and upgraded venue design and construction
- ✓ 2028 - 2031: Temporary infrastructure procurement and construction
- ✓ 2031-2032: Testing, readiness and Games delivery
- ✓ 2032: Brisbane 2032 Olympic and Paralympic Games
- ✓ Post-Games: Event decommissioning, dissolution and handover to legacy programs and operations



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Management Systems

Overview Key Doc

Please select your organisation's level of certification for the following management systems?

	3rd party - certified	Self certified	No management system
Environmental (ISO 14001)	☐	☐	☐
Occupational Health and Safety (AS/NZS 4801 / OHSAS 18001)	☐	☐	☐
Quality (ISO 9001)	☐	☐	☐
Risk (AS/NZS ISO 31000)	☐	☐	☐
Employee Satisfaction/Customisable Procurement standards(ISO 20400)	☐	☐	☐
Event sustainability management systems (ISO 20121)	☐	☐	☐

Has your organisation implemented the following management system related policies / procedures? *

	Yes	No
Environmental Policy	☒	☐
Health and Safety Policy	☒	☐
Fitness for Work Policy	☒	☐
Fatigue Management Policy	☒	☐
Emergency Management Policy	☒	☐
Hazard or Risk Register	☒	☐
Quality Policy	☒	☐

Will your goods be made only within Australia? *

☐ Yes

☐ No

If answer to above question is yes, please select the relevant states or territories below

☐ New South Wales (NSW)

☐ Victoria (VIC)

☐ Queensland (QLD)

☐ Western Australia (WA)

☐ South Australia (SA)

☐ Tasmania (TAS)

☐ Australian Capital Territory (ACT)

☐ Northern Territory (NT)

If answer to above question is no, please list all countries where your goods will be made (at only the country names, separated by commas)

4000 characters remaining

Venues and Infrastructure (VNI)

WORK PACKAGE

- VNI-007-Engineering Services - Partner
- VNI-001-Accessibility Consultancy
- VNI-002-Broadcast Lighting
- VNI-003-Building Certification Services
- VNI-006-Cost Planning and Quantity Surveying Services
- VNI-009-Fencing and Barriers - Partner
- VNI-010-Flag Poles
- VNI-012-Temporary Lifts
- VNI-013-Multi-Level Tents and Lifts

Management Systems

Please select your organisation's level of certification for the following management systems?

	3rd party - certified	Self certified	No management system
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Occupational Health and Safety (AS/NZS 4801 / OHSAS 18001)	☐	☐	☐
Quality (ISO 9001)	☐	☐	☐
Risk (AS/NZS ISO 31000)	☐	☐	☐
Employee Satisfaction/Customisable Procurement standards(ISO 20400)	☐	☐	☐
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Fatigue Management Policy	☒	☐
Emergency Management Policy	☒	☐
Hazard or Risk Register	☒	☐
Quality Policy	☒	☐

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☐ Northern Territory (NT)

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4000 characters remaining

31 Mar 2028

31 Mar 2028

Open

Project Opportunities in the Region


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VESTAS AUSTRALIAN WIND TECHNOLOGIES PTY LTD
Lotus Creek Wind Farm Project

[Overview](#)
[Work Packages](#)

Overview

The land around Lotus Creek has farmed cattle for generations and Lotus Creek Wind Farm represents an opportunity for complementary economic activity.

The project area is approximately 20 km west of St Lawrence in central Queensland. It has strong winds, access to high voltage transmission lines and good road access with few neighbouring properties. Wind monitoring has shown an excellent wind resource with potential to provide a valuable contribution to Queensland's generation mix and support a large input of clean renewable energy into the network.

The proposal involves a layout of 55 Vestas Enventus turbines connected via a new substation to the on-site 275,000 volt Nebo to Broomsound powerlines owned and operated by Powerlink.

The development application was approved by the Queensland Government in May 2022 and the proposal was approved by the Commonwealth under the *Environment Protection and Biodiversity Conservation Act 1999* in October 2022.

In December 2022 the project was acquired by Vestas Development A/S. Vestas is targeting commencement of construction in H2 2023.



VESTAS AUSTRALIAN WIND TECHNOLOGIES PTY LTD

QLD Australia

☐ Keep Me Posted

Project Primary Contact

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ALINTA ENERGY PTY LIMITED
Mt Challenger Wind Farm

[Overview](#)
[Work Packages](#)

Overview

The Mt Challenger Wind Farm is a proposed renewable energy project being developed by Alinta Energy in Queensland's Whitsunday Regional Council region. The wind farm will feature up to 30 wind turbines, delivering a total generation capacity of up to 220 MW, enough to power approximately 90,000 homes.

Currently in the early development stage, the project team is undertaking environmental assessments and wind resource data collection to support the upcoming development application and environmental referrals.

The project is designed for a lifespan of 30+ years and includes opportunities for suppliers and contractors. Alinta Energy is defining individual work packages, and interested parties can register for supplier opportunities.

EXPRESSION OF INTEREST (EOI)

Alinta Energy encourages local industry interested in supplying to the project to provide all Expression of Interest (EOI) through the Gateway by ICN.

Information on specific supply opportunities will be communicated on the Gateway by ICN project page as it becomes available, with local industry able to register its interest against them.

Please ensure that:

- Your company profile on the Gateway by ICN platform is fully updated, accurate, and you have opted to receive email notifications about upcoming supply opportunities
- You express your interest as either a full or partial scope supplier (where applicable), and
- You provide answers to all questions specific to the work packages related to the project.

It is important that businesses submitting an EOI are aware that their submission does not guarantee that they will progress further in the procurement process. Only companies that can demonstrate capability and capacity in accordance with Alinta Energy Pty Ltd standards will be invited to pre-qualify for specific

Mt Challenger Wind Farm

Backed by 

ALINTA ENERGY PTY LIMITED

QLD Australia

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Project Primary Contact

Y Yasha Saravana

Project Support Officer

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Other Project Opportunities

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RWE Tully Battery Australia Pty Ltd

Tully Battery Energy Storage System

Overview

Work Packages

Overview

The Tully Battery Energy Storage System (BESS) is a greenfield battery energy storage system project being developed near Tully, Far North Queensland. The Tully BESS will improve energy security and reliability particularly during, extreme weather or peak demand periods.

RWE has submitted a Development Application (DA) to Cassowary Coast Regional Council (CCRC) for the BESS in September 2025. RWE is currently updating the DA in accordance with the new Queensland Government BESS planning law changes that come into effect on Friday, 12 December 2025. The Department of Climate Change, Energy, the Environment and Water (DCCCEW) has determined that the Tully BESS is a 'not a Controlled Action' under the EPBC Act. This decision means the Tully BESS project does not require further assessment or approval under the EPBC Act. The project is in the project development phase, with planning, environmental, transmission studies well advanced and ongoing stakeholder and community engagement underway.

The primary components of the Project will consist of the following:

- * Up to 188 battery units and perimeter access track around BESS units.
- * Inverters may be incorporated as part of the battery units or there may be separate Power Conversion Units (PCU).
- * 132/33 kV high-voltage Switching station, transformer, switchgear, an auxiliary transformer, two 33 kV switch rooms and potentially harmonic filters.
- * Grid connection will be via an 500 metre overhead transmission line by five (5) single circuit 132 kV concrete poles approximately.
- * An Asset Protection Zone (APZ).
- * Two lightning arrestors.
- * An acoustic wall of 6m in height has been included with the design (if required).
- * Stormwater drainage systems.
- * 40,000 litre Water Tank.

RWE

RWE Tully Battery Australia Pty Ltd

QLD Australia

Keep Me Posted

Project Primary Contact

Nimmi Pushparajan

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Send Email



Work Packages				Filter	Sort
WORK PACKAGE	EOI OPEN DATE	EOI CLOSE DATE	STATUS		
Work Packages Not listed	○	*****	● Open		
LV/MV Electrical Subcontractors	○	*****	● Open		
HV Electrical Subcontractors	○	*****	● Open		
Concrete Supply (Inc. transport and pumping)	○	*****	● Open		
Quarry Materials Supply	○	*****	● Open		
Plant and Equipment hire (Wet and Dry Hire)	○	*****	● Open		
Water Cart and Dust Suppression	○	*****	● Open		
Civil and Earthworks Subcontractors	○	*****	● Open		
Craneage services	○	*****	● Open		
Haulage/transport services	○	*****	● Open		
Fencing (Inc. sound barriers) Services	○	*****	● Open		
Landscaping services	○	*****	● Open		
Traffic Management Services	○	*****	● Open		
Waste services	○	*****	● Open		
Septic services	○	*****	● Open		
Plumbing Services	○	*****	● Open		
Cleaning Services	○	*****	● Open		
Security Services	○	*****	● Open		
Labour Hire services (Civil)	○	*****	● Open		
Labour Hire services (Technical)	○	*****	● Open		
Temporary Office and Crib Buildings supply	○	*****	● Open		
Storage containers supply	○	*****	● Open		
Steel Fabrication and Fitting services	○	*****	● Open		
Bulk Fuel supply	○	*****	● Open		
Building Supplies	○	*****	● Open		
Tools/Hardware, PPE, site office consumables	○	*****	● Open		
LV/MV Electrical Supplies and equipment	○	*****	● Open		
HV Electrical Supplies and equipment	○	*****	● Open		

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RIO TINTO LIMITED

Kangwinan Project

Overview

Work Packages

Overview

The Kangwinan Project is located in Norman Creek, Cape York Peninsula, approximately 60 km South of Weipa. The bauxite process plant will be constructed on the Southern side of the Norman Creek and then transported approximately 15 km southeast via overland conveyor to the existing Amrun stockyard.

Proposed project components include:

- Bauxite Beneficiation Plant
- Truck Dump Station
- Tailing Storage Facility
- Deep Artesian Bores
- Process Water Pond
- Crude Ore Overland Conveyor
- Product Stocker
- Stacking Berm
- Extension of the seaward end of the existing Chith export facility
- Wharf Deck
- Ship loading Conveyor
- New Berth & Shiploader Roll Extension
- New Sealed Access Road
- Expansion of Permanent Accommodation
- Process Water Supply Infrastructure
- Pump Station
- HDPE Pipeline
- Non-process infrastructure (warehouse, operations facilities, fixed plant & heavy mining equipment (HME) workshops, fuel bunkering, etc.,

Rio Tinto has appointed Bechtel Australia Pty Ltd as the project Engineering, Procurement and Construction Manager (EPCM). All major agreements will be made directly with Rio Tinto.

DELIVERY SCHEDULE

During 2025, Rio Tinto is undertaking a detailed feasibility study on the Project that will inform a final investment

Rio Tinto

RIO TINTO LIMITED

QLD Australia

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Project Primary Contact

Rohini Kumar

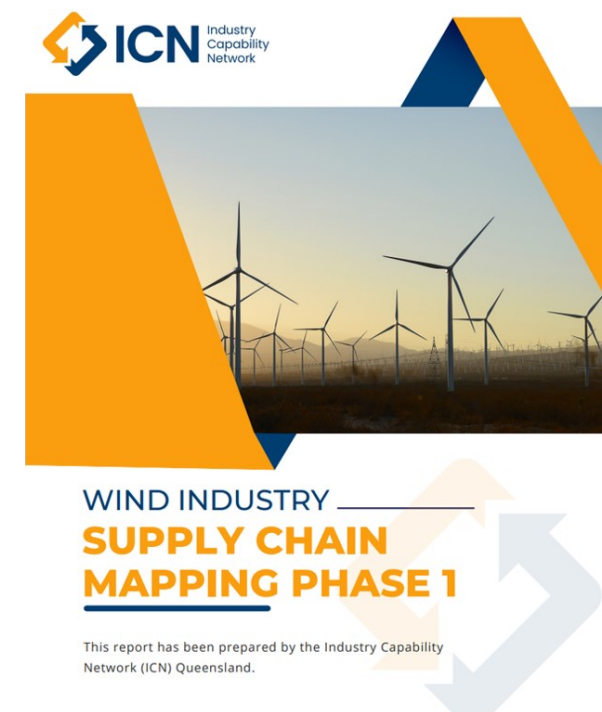
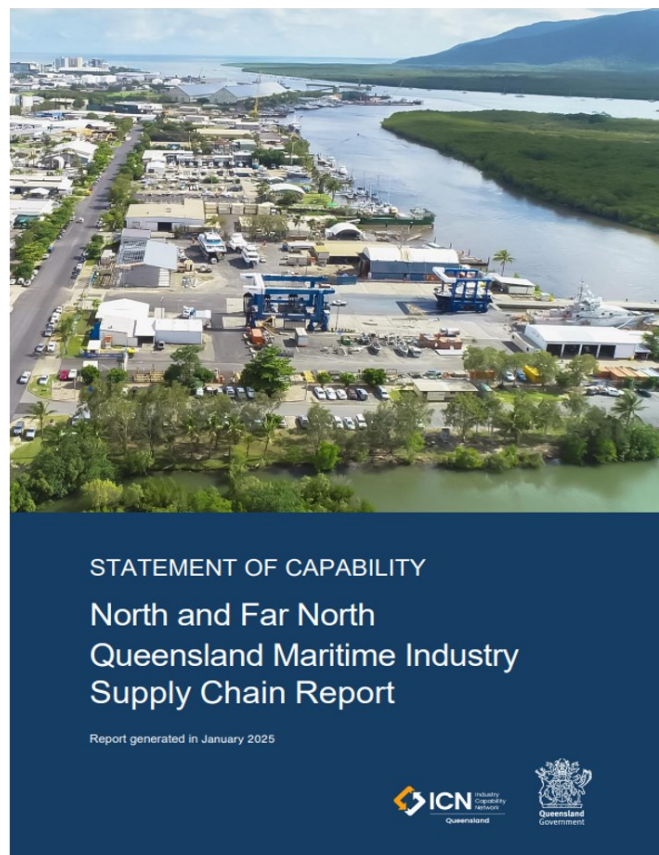
Project Support Officer

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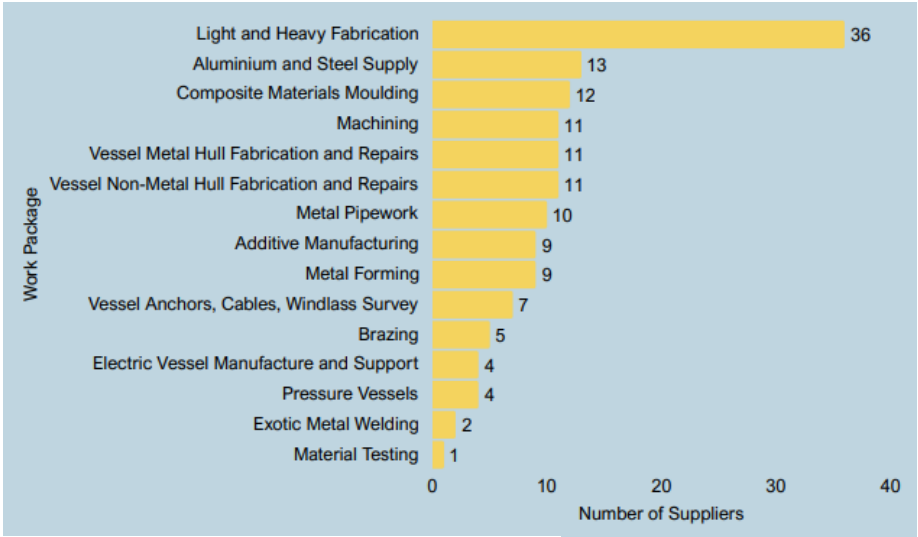
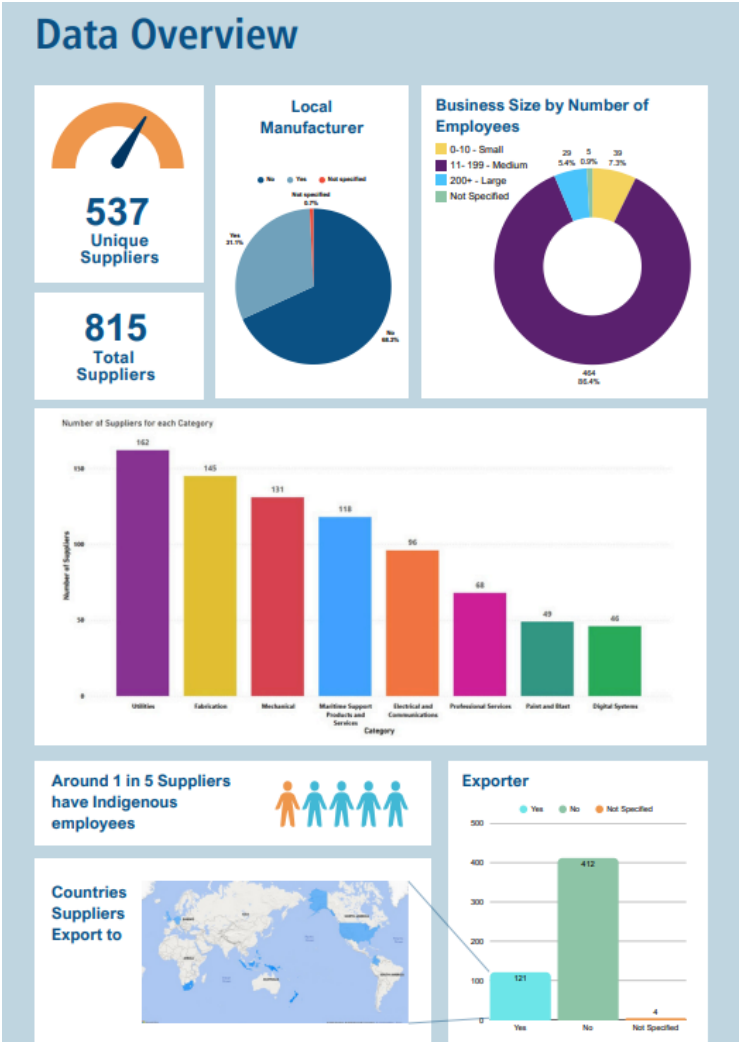
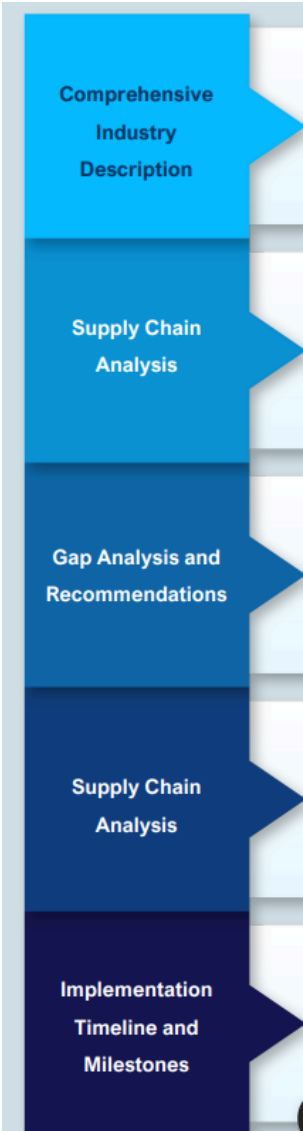
Send Email

WORK PACKAGE	EOI OPEN DATE	EOI CLOSE DATE	STATUS	
Medical and Emergency Response Services - 26747-030-HC4-HXYE-00037	○	*****	● Open	▼
26747-030-HC5-HCHH-00036 - Waste services	○	*****	● Open	▼
26747-030-HC4-CY06-00034 - Geotechnical Service (Onsite Testing)	○	*****	● Open	▼
26747-030- HC1-AKBH-00001 - Design and Construction of Mine Infrastructure Area	○	*****	● Open	▼
Process Facilities - 26747-030-HC3-M000-00010	○	*****	● Open	▼
26747-030-HC5-XE10-00087 - RORO Charter Packages	○	*****	● Open	▼
26747-030-HC5-XE10-00087 - LOLO Charter Packages	○	*****	● Open	▼
Any Opportunities	○	*****	● Open	▼

Supply Market Analysis



Capability Data Insights



Recommendations

1. Initiate separate discussions with the larger ship and boat builders on the Gold Coast.

Table 9. Agenda points for discussions.

Agenda	Discussions
Electric vessels	- How advanced are plans to introduce them? - Have the companies researched where batteries would be sourced? - Has the need for charging stations been evaluated by the companies? - Where can complete electric drive trains be sourced? - Is manufacture under licence an option? - What training may be needed for engineers and technicians working on these vessels?
Oil analysis	Is there a demand for this service?
Testing Services	Is there an opening for a NATA registered laboratory offering non-destructive testing and calibration of gauges and equipment?
Pollution Control Systems	- Are these being sourced and fitted by the companies themselves? - Is there an opportunity for a company to supply these services?
Safety Services	Is there an opportunity for a company to supply services such as general site control and emergency response?
Galley Repairs	- Are these being efficiently performed now? - Is there an opportunity for a specialist company to perform this work and would this free up workers for other duties?
Pressure Vessels	Is there any demand for these to be manufactured locally?

Implementation Timeline

Timeline for Implementation and Milestones

The timeline below assists with the implementation and establishment of milestones to monitor progress, making the recommendations more practical and actionable.

Short-term (0-6 months):

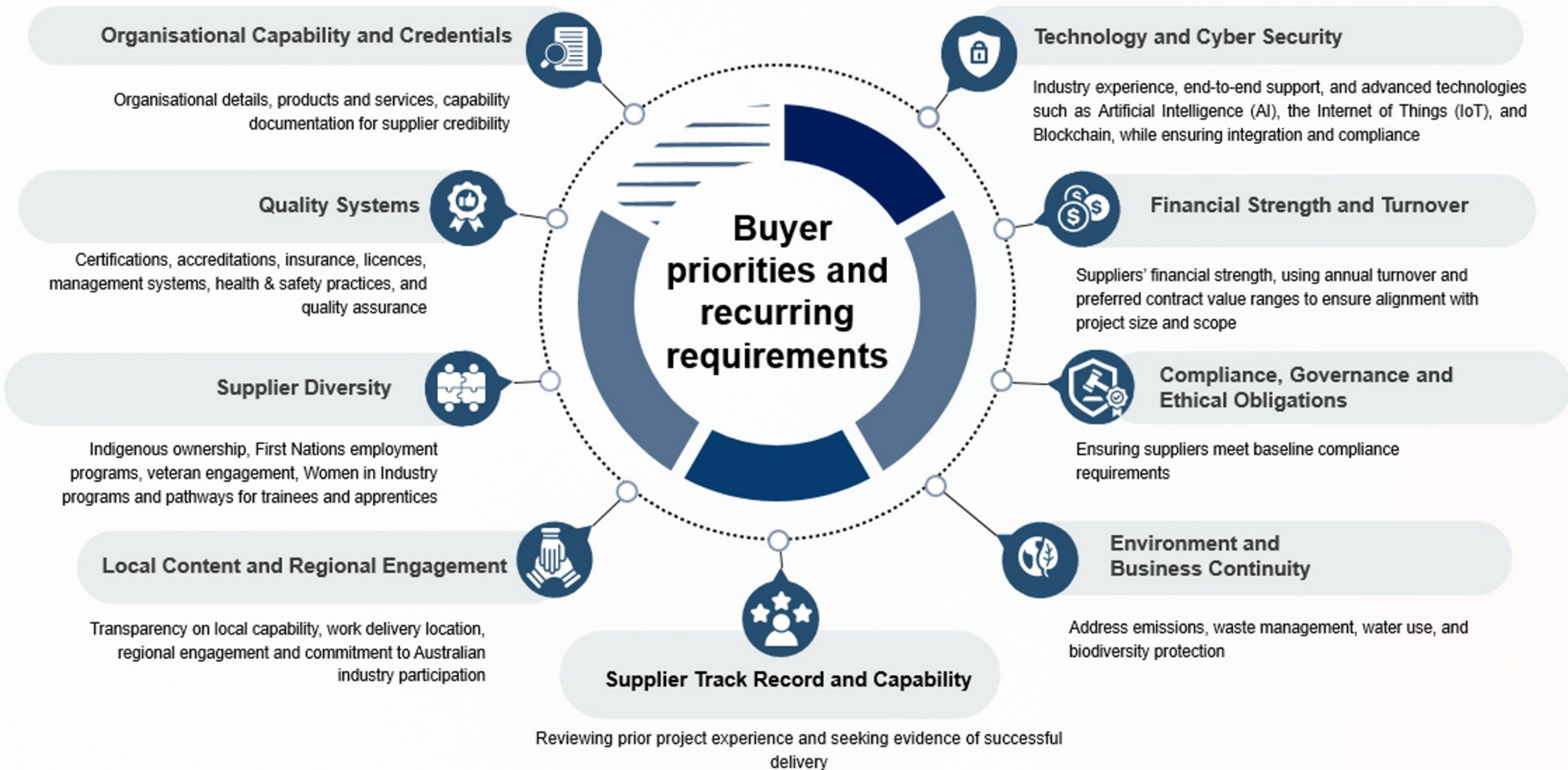
- Identify Key Stakeholders and Establish Collaboration Frameworks:**
 - Begin initial discussions with local businesses, government agencies, and educational institutions to identify key stakeholders.
 - Develop and launch training programs to address immediate skills gaps in the marine industry.
- Share the Report:**
 - Distribute the report to Gold Coast Marine companies to determine if the theoretical capability matches the specific capability required.
 - Engage with local businesses to discuss the findings and potential collaboration opportunities.

Medium-term (6-18 months):

- Implement Technology Upgrades and Process Improvements:**
 - Monitor the progress of training programs and make necessary adjustments.
 - Develop and implement policies and regulations to support sustainable practices and innovation in the marine industry.
- Conduct Further Study:**
 - Involve interviews and site visits with the region's major manufacturers to determine mid to long-term opportunities or supply-chain challenges.
 - Collaborate with research institutions to explore new technologies and processes that can enhance the marine industry.

Long-term (18-36 months):

- Evaluate the Impact of Implemented Strategies:**
 - Conduct evaluations to assess the effectiveness of implemented strategies and make necessary adjustments.
 - Foster ongoing collaboration between stakeholders to ensure continuous improvement and innovation.
- Develop Environmental Guidelines:**
 - Create a document similar to the "Environmental Guidelines for Boat Repair and Maintenance".

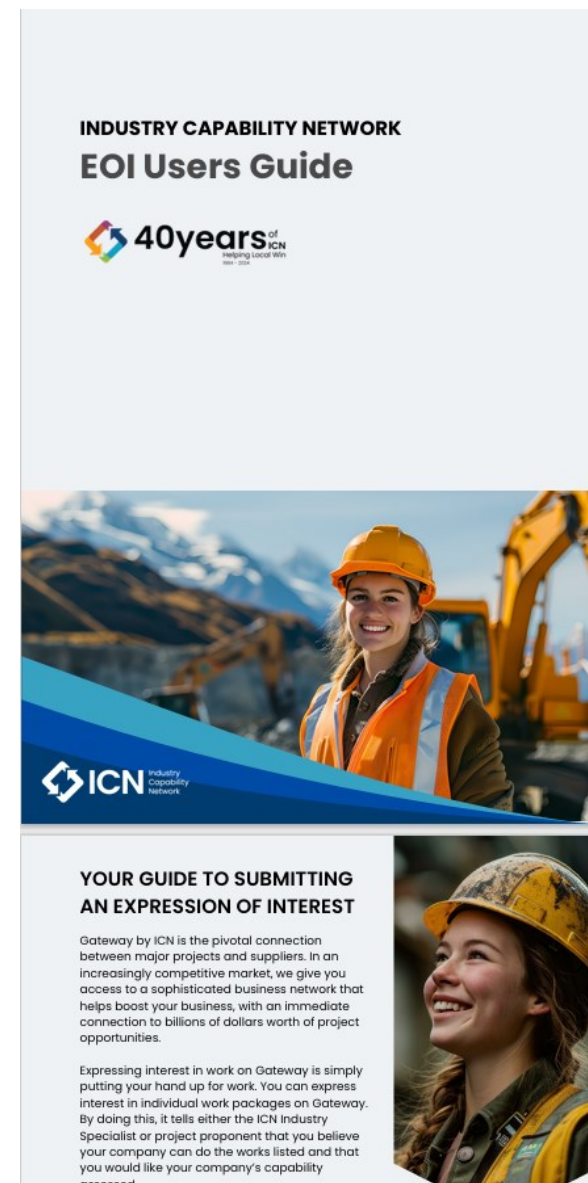


Take Away Tips

- Update your ICN Gateway Profile first and showcase your capabilities.
- Search for relevant opportunities
- Express Interest and Answer all Questions, and attach requested documentation
- Submit information on time!!
- Treat each opportunity as new, regardless of previous experience.

And if any questions, reach out to ICN Consultant listed on the project page.

Remember, we don't just look at your EOI, but also your capabilities in the backend for various mapping and policy input works.





Thank you.

Questions?

Driving economic growth through our trusted network.

We build powerful procurement and supply chain tools, offer expert advice and support and everything you need to get work and get work done.

ICN Queensland

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