



Australian Government

Department of Industry, Science,
Energy and Resources

AusIndustry

FNQ Major Project Forum Support for Business

Graham Bell

October 2021

Supporting Australian businesses to succeed



Our programs support businesses to:

- boost profits
- create jobs
- build resilience
- grow
- innovate
- commercialise
- connect

AusIndustry Outreach Network

Your local business connection, with offices in every state and territory, in our capital cities and regional areas.





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Department of Industry, Science,
Energy and Resources

AusIndustry

Entrepreneurs' Programme Growth Services

Graham Bell

Growth Facilitator, Far North Queensland

Entrepreneurs' Programme



19,357

Businesses supported
through the program



**Commercialise
your project**



**Grow your
business**



**Develop
innovative
solutions**

business.gov.au/ep



Accelerating Commercialisation

Develop your novel product, process or service and get it to market with expert advice and funding.

Businesses can apply for competitive, matched grants of up to \$1 million to assist in the commercialisation process.



business.gov.au/ac



Innovation Connections

**Connect with the research sector
and get funding for research
projects.**

- *Researcher Placements*
- *Business Researcher Placements*
- *Graduate Placements*



business.gov.au/ic



Growth services

Improve your capability to trade and export in global markets, and improve your supply chain performance.

- *Growth Roadmap*
- *High Growth Accelerator*
- *SMART Projects and Supply Chains*



business.gov.au/ep

The Growth Journey – Discovery to Review

- Identifying the opportunity or driver
- Identify areas for internal improvement
- Roadmap the path forward
- Confirm funding of \$20,000 on 1:1 basis
- Set up on going meetings and support
- Assist project management of external consultants and solutions
- Identify other sources of assistance within EP or external
- Review the progress at completion

Find the right opportunity to grow – *The Strategy*

- We are currently in unusual times for business and there are lots of opportunities for those who are brave enough to invest in the future. *Appetite for risk?*
- What has the business achieved so far to feel confident in this goal? *Analysis.*
- Are there any roadblocks that the business or facilitator can see. *Solutions.*
- What are the logical steps of “NOW” “NEXT” and “LATER”. *The Roadmap.*
- What external assistance is useful? *EP resources & consultants.*

Implementing the Roadmap - *success factors*

- Commitment to a plan
- Regular reviews
- Willingness to get and manage external assistance
- Bring all staff and stakeholders on the journey
- Execution: Build scalability through systems
- Formulate a conclusion about the outcome

Reality of Growth and a Truism

Successful business growth is characterised by;

- Clear goals
- Realistic expectations and a close Business/Facilitator working relationship
- A hunger to find the best solutions to business problems

*“If you don’t know where you are going –
any path will take you there”*

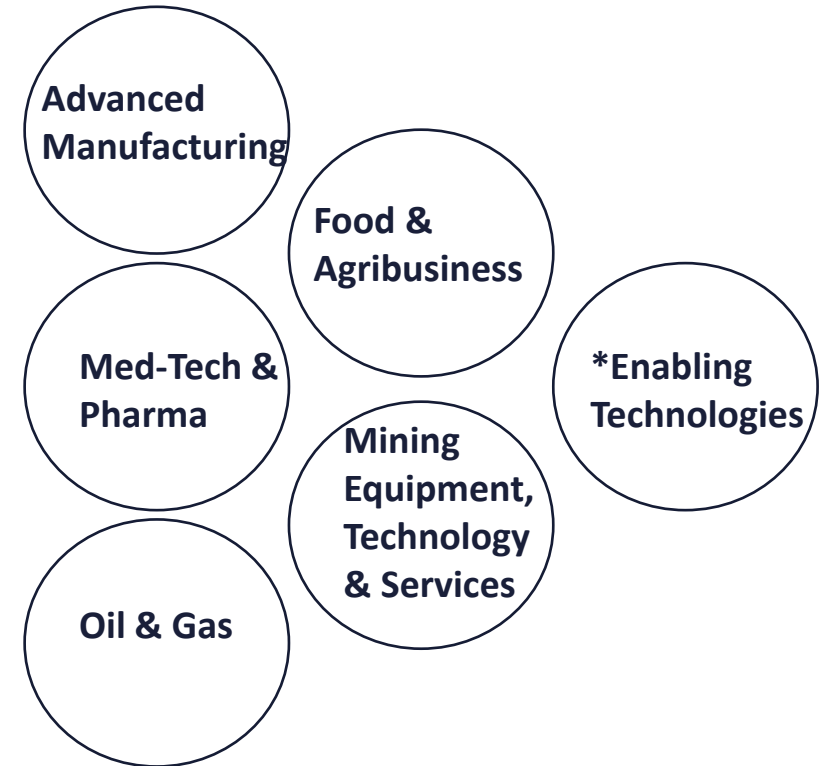
Eligibility for Growth Service

The business must:

- have an Australian business number (ABN)
- be registered for goods and services tax (GST)
- Have at least 3 consecutive years of trading
- Turnover between \$750k - \$100m in northern Australia
- Operating (or intent to operate) in a specified growth sector

The business must also be one of the following:

- an incorporated company
- an incorporated trustee applying on behalf of a trust





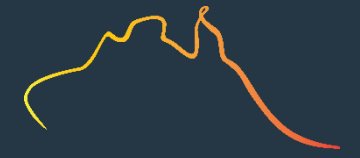
Australian Government


Office of
Northern
Australia

Northern Australia Development Program



NADP Overview



	STREAM ONE	STREAM TWO
	Business Development Grants	Industry Transformation Grants
WHO?	 small to medium sized businesses up to 199 employees	 medium to large sized businesses with 20 or more employees
HOW MUCH?	 minimum \$50,000 maximum \$2 million	 minimum \$3 million maximum \$10 million

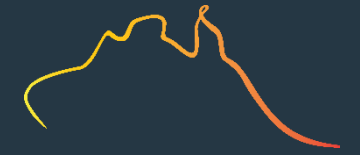
\$111.9 million to establish the Northern Australia Development Program (NADP)

Grants and a business advisory service to enable northern Australian based businesses, including Indigenous businesses, to grow and diversify.

To ask questions, visit [sli.do: #NADP](https://sli.do/#NADP)



NADP Partners



Australian Government
Office of Northern Australia

Office of Northern Australia

Department of Infrastructure,
Transport, Regional Development
and Communications

NADP policy holders



Australian Government
Business
business.gov.au

Business Grants Hub

Department of Science,
Energy and Resources

NADP administrators

- Application and eligibility queries
- Lodgment of applications
- Assessment of eligibility and merit
- Grants contracts



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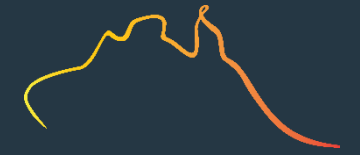
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Specialist business
advisory service operators



NADP Key Dates

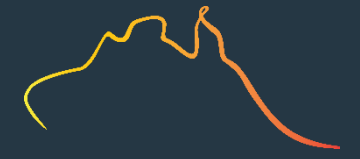


Round 1



Prepare your applications today to be ready to apply on 4 November 2021.

NADP Key Contacts



For more information, contact www.business.gov.au
or call the hotline on 13 28 46.

To contact the Office of Northern Australia, email:
northernaustralia@infrastructure.gov.au



Office of Northern Australia

northernaustralia@infrastructure.gov.au | northernaustralia.gov.au

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AusIndustry

Graham Bell

Growth Facilitator, Entrepreneurs' Programme

0418 832 220

graham.bell@ep.industry.gov.au

Renee Chilton

Regional Manager, North Queensland, AusIndustry

0429 000 398

renee.chilton@industry.gov.au



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